United States Court of Appeals for the Second Circuit



JOINT APPENDIX

DEC 23 1976

76-7382

United States Court of Appeals States Court

For the Second Circuit

CHARLES R. WOLFSON, RICHARD R. WOLFSON and LOUIS as Executors of the Estate of NATHANIEL C. WOLFSON, deceased, and HERBERT A. FUENTE,

Plaintiffs-Appellants,

against

STEIN ROE & FARNHAM, STEIN ROE & FARNHAM STOCK FUND, INC., STEIN ROE & FARNHAM BALANCED FUND, INC., and HENRY THIELBAR,

Defendants-Appellees and Cross-Appellants,

R. DOUGLASS COOPER, CHARLES FARNHAM, HARRY HAGEY, JR., LAWRENCE HICKEY, LEMUEL HUNTER, JOHN JEUCK, SYDNEY STEIN, JR., RICHARD TEMPLETON, JOHN TITTLE, ROBERT WOODS, SR&F SERVICE CORPORATION, WACKER-ADAMS DATA SERVICE CORP.,

Defendants.

On Appeal from the United States District Court for the Southern District of New York

JOINT APPENDIX

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Filed Order that this matter is referred to Magistrate Raby. as indicated. 63:) 2.74 10-74 13.74 Pierce J. (mailed notice) 31.74 Filed pltffs, notice of deposition of Seth L. Szold, et al. on 11-18-74. PRE-TRIAL CONFERENCE HELD BY RANY 29-75 Filed notice of change of address of deft's (Stein Roe & Farnham Stock Fund Inc) Mailed Rules 3 & 4. 27-75 PRE-TRIAL CONFERENCE HELD BY RASY 9-75 Filed pre-trial order -- Pierce, J .-- consented to. 20.74 Filed Notice that Sommenschein Carlin Math & Rosenthal has changed address to 8000 Sears Tower, Chicago, Illinois, 66000.

75 Filed notice of reassignment and pre-trial conference to Judge Boldt. (m/n)

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7-75 Filed Pltffs. Notice of Motion to amend complaint. Ret. Sine Die. 7-75 Filed Pitffs. Proposed Findings of Fact. 1-75 Filed Pltffs. Memorendum of Law. Filed Affidevit by Dorothy M. Schlip of service of Mcmorandum & Proposed Findings upon Bennett Frankel, esq. for pltff. on 10-06-75. 7-75 Filed Defts'. (Stein Roe & Farnham, et al.) proposed findings of fact & conclusions of law. 7-75 Filed Defts'. (Stein Roe & Farnhom, et al.) pre-trial memorandum of law. Filed Order that the above action is referred to Magistrate Haby. N/N | Class -75 Filed b tter of Pltff Atty Bennett Frankel dated 11-20-75 to Pierce, eJ. Filed memo endorsed on letter filed 11-20-75; The attached letter is deemed to be request for modification of Reference of this Vourt dated 10-10-75. As such the request is granted etc, as indicated. Pierce, J. M/N

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72 Civ. 2238, CHARLES R. WOLFSON v. R. DOUGLASS COOPER, et al.

ENDORSEMENT ORDER

by the attached papers, plaintiffs move pursuant to Rule 15(a), (c) and (d) to amend and supplement the complaint. The Court concludes that, in the interests of justice, the motion should be granted.

Plaintiffs bring this action derivatively under the Investment Company Act and the Investment Advisors Act, as well as under the securities acts. By this motion, plaintiffs seek to supplement the complaint to allege that the same conduct complained of has continued through 1975, and to seek relief for that period as well as the period preceding the filing of the original complaint. Further, plaintiffs seek to assert that the same conduct complained of in the original complaint is, for the period from June 14, 1972 to date, in violation of \$36(b) of the Investment Company Act. The June 14, 1972 date is so specified since that date constitutes the effective date of the amended statute. Finally, aside from amendments which are truly minor in nature, plaintiffs also seek to allege that the conduct complained of in the original complaint also violates \$15(a) of the Investment Company Act. In sum, plaintiffs seek to bring the complaint up to date and to allege that the same conduct constitutes violations of specific sections of the same sets upon which the complaint was brought.

In a very real sense, this motion is a result of the Court's order entered in October, 1975, directing the parties to prepare a supplemental pre-trial order with attention to plaintiffs' specifying the exact statutory sections upon which they will rely. Thus, it is not surprising that, in order to prepare such a supplemental pre-trial order, plaintiffs seek to amend and supplement the complaint.

Rule 15(a) Fed. R. Civ. P. provides that leave to amend shall be freely given when justice so requires. The general rule is that leave to amend will be granted unless the opposing party demonstrates that "immeasurable harm" or

"substantial prejudice" would result to it. See Strauss v. Douglas Aircraft Co. 404 F. 2d 1152, 1158 (2d Cir. 1968). Rule 15(d) permits supplemental pleadings, and leave to supplement is to be liberally granted where plaintiff simply seeks to assert that the same conduct has continued to date or that the conduct gives rise to different claims for relief related to those asserted in the original complaint. See Wright & Miller, Federal Practice and Procedure; Civil \$1508 1971). Further, when such a supplemental pleading is granted, the doctrine of relation back contained in Rule 15(c) Fed.R. Civ.P. permits the claim to relate back to the date of the filing of the complaint and thus avoid the effect of the governing statute of limitations. See Id.

"[W]hen a defendant has had notice from the beginning that the plaintiff sets up and is trying to enforce a claim against it because of specified conduct, the reasons for the statute of limitations do not exist, and . . . a liberal rule should be applied." (New York Central & Hudson River R.R. v. Kinney, 260 U. S. 340, 346 (1922))

Against these general principles, defendants' protestations of surprise and prejudice are without merit. While the Court by no means condones plaintiffs' dilatory behavior in bringing this motion, it finds that defendants have raised no considerations which would require denying leave to amend and supplement.

Defendants' argument that plaintiffs' delay should bar this motion is clearly outweighed by the fact that, if plaintiffs are not allowed to amend, then the Court would have no statutory guide to plaintiffs' action. Indeed, it was for this very reason that the Court directed the preparation of a supplemental pre-trial order. Defendants' argument concerning the one-year limitation of liability under §36(b) misses the point. That section provides that a plaintiff

may not recover for any conduct occurring earlier than one year before the commencement of the action. Here, plaintiffs do not seek damages for a period earlier than one year before the original filing of the complaint; rather, plaintiffs seek to supplement the complaint simply to allege \$36(b) liability for the period during which the action has been pending. Such supplemental pleadings are liberally allowed where, as here, the same conduct is said to have continued. Any limitations issue is defeated by the doctrine of relation back; see Rule 15(c).

On the addition of the \$15(a) claim, defendants claim of prejudice is without merit. Plaintiffs seek only to assert that the same conduct originally complained of violated a different section of the same statutory scheme. This is not a case where the plaintiff seeks to shift from a fraud theory to an anti-trust theory, as in Johnson v. Sales Consultants, Inc., 61 F.R.D. 369 (N.D. III. 1973), or from a short-swing trading claim to a 10b-5 claim, as in Rogers v. Valentine, 426 F.2d 1361 (2d Cir. 1970).

Finally, defendants argue that the proposed amendments and supplementation will make the case too confusing because of the fact that the legal standards for the different time periods may vary in light of Congress' amendments to the acts in question. If this action were to be tried to a jury, such an argument might have some merit. However, the case will be tried to the Court, and the Court can apply the appropriate legal standards to measure defendants' conduct in the different time periods.

In sum, defendants do not claim that the proposed amendments and supplementation will require evidence now unavailable; they do not claim that the new claims will require different witnesses or any further discovery; and they do not claim that plaintiffs seek to proceed on any new set of facts. Accordingly, the Court finds no cognizable prejudice to the defendants and grants plaintiffs motion in all respects. Motion granted.

SO ORDERED.

Dated: New York, New York March 15, 1976 CHARLES R. WOLFSON, RICHARD R. WOLFSON and LOUIS OKIN as Executors of the Estate of NATHANIEL C. WOLFSON, deceased, and HERBERT A. FUENTE,

Plaintiffs,

-against-

R. DOUGLASS COOPER, CHARLES FARNHAM,
HARRY HAGEY, JR., LAWRENCE HICKEY,
LEMUEL HUNTER, JOHN JEUCK, SYDNEY STEIN,
JR., RICHARD TEMPLETON, HENRY THIELBAR,
JOHN TITTLE, ROBERT WOODS, SR&F SERVICE
CORPORATION, WACKER-ADAMS DATA SERVICE
CORP., STEIN ROE & FARNHAM, STEIN ROE
& FARNHAM STOCK FUND, INC., and STEIN
ROE & FARNHAM BALANCED FUND, INC.,

Defendants.

VERIFIED AMENDED AND SUPPLEMENTAL COMPLAINT

72Civ.2238(LWP)

Plaintiffs by their attorneys, MARKEWICH ROSENHAUS

MARKEWICH & FRIEDMAN, P.C., allege upon information and belief

except for paragraphs "1", "2", "3" and "4" which are alleged upon
knowledge:

ALLEGATIONS COMMON TO ALL COUNTS:

1. NATHANIEL C. WOLFSON, an owner of shares of
STEIN ROE & FARNHAM STOCK FUND, INC. ("Stock Fund"), died on *
July 2, 1970 in the County, City and State of New York. Thereafter,
letters testamentary were issued by the Surrogate of the
County of New York, State of New York to plaintiffs, CHARLES R.
WOLFSON, RICHARD R. WOLFSON and LOUIS OKIN, as Executors under
the Last Will and Testament of NATHANIEL C. WOLFSON. Until his
death, NATHANIEL C. WOLFSON owned the aforesaid shares of
Stock Fund continuously; since his death, his Estate continued

9 A

to own and still owns such shares. The events and wrongs complained of herein occurred during the period of ownership of said shares by NATHANIEL C. WOLFSON and his Estate, which period was continuous and unbroken.

- 2. Plaintiff HERBERT A. FUENTE is and has been, continuously and at all times during the events and wrongs complained of herein, the owner of shares of defendant STEIN ROE & FARNHAM BALANCED FUND, INC. ("Balanced Fund").
- 3. Plaintiffs bring this action derivatively in behalf, in the right and for the benefit, jointly and severally, of Stock Fund and Balanced Fund.
- 4. This action is not collusive to confer on this Court jurisdiction it would not otherwise have.
- 5. Jurisdiction is based upon the Investment Company Act of 1940, the Investment Advisers Act of 1940, the Securities Exchange Act of 1934, the Securities Act of 1933, and the Rules and Regulations under each act.
- 6. At all relevant times, Stock Fund and Balanced Fund were each organized and existing under the laws of Maryland; were each registered under the Investment Compary Act as an openend investment company; and each had offices at 140 Broadway, County, City and State of New York.
- 7. (a). At the time of commencement of the action, defendants R. DOUGLASS COOPER, CHARLES WELLS FARMHAM, HARRY R. HAGEY, JR., LAWRENCE HICKEY, LEMUEL B. HUNTER, JOHN JEUCK, SYDNEY STEIN, JR., JOHN M. TITTLE and ROBERT A. WOODS were directors of both Stock Fund and Balanced Fund; defendants

10 A

RICHARD M. TEMPLETON and HENRY B. THIELBAR were directors of Stock Fund; and defendants REX JONES BATES and PHILIP SONDHEIMER were directors of Balanced Fund.

- (b). At the time of commencement of this action, except for defendants Cooper, Hunter and Jeuck, the directors of both Funds are and have been co-partners in defendant STEIN ROE & FARNHAM ("Adviser"), an investment counselling partnership, with offices at 140 Broadway, County, City and State of New York.
- 8. At the instance of the Adviser, trades of securities for the Funds were invariably executed by and through brokers in the County, City and State of New York, and on, and pursuant to the rules of the New York and American Stock Exchanges.
- 9. Pursuant to management and advisory agreements separately entered into with each of the Funds (which were from time to time amended and renewed as amended, or renewed without amendment) the Adviser acted at all relevant times as the manager of and investment adviser to each Fund.
- 10. At all relevant times, the directors of each Fund had full investment discretion, but received and invariably followed investment advice from the Adviser.
- of this action, and until at least December 31, 1975, for the Adviser's managerial and advisory services, each Fund has separately paid the Adviser an annual fee of (a) one-half of one per cent (.05%) of the average net asset value of the respective Fund up to \$100,000,000. and (b) two fifths of one per cent (.04%)

of the average net asset value of the respective Fund in excess of \$100,000,000.

- and paid at the higher rate of one-half of one per cent (.05%) of average net asset values of each of the respective funds.

 By design, only a minor portion of the aforesaid fees was computed and paid at the lower rate of two-fifths of one-percent (.04%) of the average net asset value of each of the respective Funds.
- this action, and until at least December 31, 1975; Stock Fund and Balanced Fund have each been caused to pay its fees to the Adviser without accounting for the fact that the Adviser was receiving fees comparable in amount and identical in basis from the other Fund for undifferentiated, identical and simultaneously executed managerial services and investment advice. Yet, despite the community of operations and identity of holdings of Stock Fund and Balanced Fund, the fees paid to the Adviser have been separately computed upon the net asset value of each Fund rather than upon the aggregate net asset value of both Funds.
- and objectives which have been (except for certain bond holdings in Balanced Fund) virtually identical, and by reason of the common personnel, operations and services, the two Funds have in reality been coordinate halves of one open-end investment company, whose net asset values, earnings, gains and losses have consequently moved in tandem over the years.

- 15. The defendants' sole purpose in artificially maintaining the separate existence of Stock Fund and Balanced Fund has been the unjust enrichment of the defendant Adviser and the defendant individuals resulting from the separate imposition of the higher fee rates on the first \$100,000,000. of net asset values in each Fund.
- Balanced Fund to bring this action would be futile because it would be tantamount to a demand that they sue themselves.

 Said directors have long known of, profited from, participated in, tolerated, condoned and approved with knowledge the acts, omissions and misrepresentations complained of, and are personally liable therefor. Moreover, if suit were commenced by them, control thereof would be in the hands of the wrongdoers, thereby preventing proper prosecution, and such suit would be inherently collusive
- Balanced Fund to bring this action is unnecessary and would be futile because (a) the wrongs alleged cannot be ratified; (b) any shareholder resolution to bring suit would be both futile and an encouragement to collusion, since it would place the action under supervision of the wrongdoers and would prevent proper prosecution; (c) such demand would cause intolerable financial burden to plaintiffs in that consents would have to be solicited from thousands of diversely located shareholders; (d) such demand would result in undue delay and prejudice to plaintiffs, Stock Fund and Balanced Fund; (e) such demand would invite the risk of relevant statutes of limitations

or laches; and (f) the shareholders are so numerous as to make it impracticable to bring them all before the Court.

18. Plaintiffs have no adequate remedy at law.

FIRST COUNT

- resulting from defendants' separate maintenance of the two funds and defendants' refusal to aggregate the two funds, at least for fee purposes, constituted unlawful and willful conversion, gift, waste and spoliation of the assets of STock Fund and Balanced Fund, gross abuse of trust, gross misconduct, willful misfeasance, bad faith, gross negligence or reckless disregard of official duties, and breach of the Adviser's separate fiduciary duty to each Fund and each Fund's shareholders, all in violation of §37, and former §36 of the Investment Company Act, common law and principles of equity, and for all of which the individual defendants and the defendant Adviser have failed to account to the Funds, the plaintiffs and all shareholders of the Funds.
- 20. (a) On December 31, 1967, the net asset value of Stock Fund was \$84,410,567.; its investment portfolio consisted of 57 common stock issues having a market or net asset value of \$75,702,624., 3 issues of preferred stock and long-term obligations having a market or net asset value of \$3,896,000., in addition to \$4,311,943. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$149,911.944.; its investment portfolio consisted of 52 common stock issues having a market or net asset value of \$102,351,270., 28 issues of Preferred stock and long-term

obligations having a market or net asset value of \$30,663,320., in addition to \$16,897.354. of cash and cash equivalent.

- (b) On December 31, 1968, the net asset value of Stock Fund was \$114,383,397.; its investment portfolio consisted of 56 common stock issues having a market or net asset value of \$97,105,063., 4 issues of preferred stock and long-term obligations having a market or net asset value of \$9,775,000., in addition to \$7,503,332. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$175,807,650.; its investment portfolio consisted of 59 common stock issues having a market or net asset value of \$118,901.903., 30 issues of Preferred stock and long-term obligations having a market or net asset value of \$47,098,726., in addition to \$9,806,931. of cash and cash equivalent.
- of Stock Fund was \$124,713,955.; its investment portfolio consisted of 55 common stock issues having a market or net asset value of \$108,036,200., 5 issues of preferred stock and long-term obligations having a market or net asset value of \$2,273,500., in addition to \$8,404,255. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$163,978,057.; its investment portfolio consisted of 54 common stock issues having a market or net asset value of \$113,553,762., 37 issues of Preferred stock and long-term obligations having a market or net asset value of \$45,218,750., in addition to \$5,205,545. of cash and cash equivalent.

- of Stock Fund was \$126,851,349.; its investment portfolio consisted of 51 common stock issues having a market or net asset value of \$116,809,383., 5 issues of preferred stock and long-term obligations having a market or net asset value of \$6,828,450., in addition to \$3,214,011. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$153,673,395.; its investment portfolio consisted of 48 common stock issues having a market or net asset value of \$114,946,187., 33 issues of preferred stock and long-term obligations having a market or net asset value of \$37,277,658., in addition to \$1,449,550. of cash and cash equivalent.
- (e) On December 31, 1971, the net asset value of Stock Fund was \$159,316,496.; its investment portfolio consisted of 51 common stock issues having a market or net asset value of \$116,809,388., 5 issues of preferred stock and long-term obligations having a market or net asset value of \$6,828,450., in addition to \$3,214,011. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$180,026,104.; its investment portfolio consisted of 48 common stock issues having a market or net asset value of \$114,946,187., 33 issues of preferred stock and long-term obligations having a market or net asset value of \$37,277,658., in addition to \$1,449,550. of cash and cash equivalent.
- 21. (a) As of December 31, 1967, of the 60 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 80 common stock

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issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 48 issues were held by each fund. The value of these twin holdings was \$69,427,124., i.e. 87.22% of Stock Fund's total holdings of all securities, and \$99,703,395., i.e. 74.96% of Balanced Fund's total holdings of all securities as of that date.

- (b) As of December 31, 1968, of the 60 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 89 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 52 issues were held by each fund. The value of these twin holdings was \$96,685,977., i.e. 90.46%, of Stock Fund's total holdings of all securities, and \$116,381,805., i.e. 70.11% of Balanced Fund's total holdings of all securities as of that date.
- (c) As of December 31, 1969, of the 60 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 91 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 53 issues were held by each fund. The value of these twin holdings was \$106,555,475., i.e. 91.61%, of Stock Fund's total holdings of all securities, and \$114,654,262., i.e. 72.21% of Balanced Fund's total holdings of all securities as of that date.
- (d) As of December 31, 1970, of the 56 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 81 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 48 issues were held by each fund. The value of these

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twin holdings was \$111,632,333., i.e. 90.29%, of Stock Fund's total holdings of all securities, and \$114,400,250., i.e. 75.15%, of Balanced Fund's total holdings of all securities as of that date.

- (e) As of December 31, 1971, of the 61 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 78 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 48 issues were held by each fund. The value of these twin holdings was \$134,592,050., i.e. 37.77%, of Stock Fund's total holdings of all securities, and \$126,624,337., i.e. 74.45% of Balanced Fund's total holdings of all securities as of that date.
- 22. (a) As of December 31, 1967, of the 57 common stock issues in Stock Fund and of the 52 common stock issues in Balanced Fund, the same 45 issues were held by each fund. The value of these twin holdings was \$65,531,124., i.e., 86.56%, of Stock Fund's entire common stock portfolio, and \$94,563,895., i.e. 92.39% of Balanced Fund's entire common stock portfolio as of that data.
- (b) As of December 31, 1968, of the 56 common stock issues in Stock Fund and of the 59 common stock issues in Balanced Fund, the same 48 issues were held by each fund. The value of these twin holdings was \$86,910,977., i.e. 89.50%, of Stock Fund's entire common stock portfolio, and \$102,351,305., i.e. 86.08%, of Balanced Fund's entire common stock portfolio as of that date.
 - (c) As of December 31, 1969; of the 55 common stock

issues in Stock Fund and of the 54 common stock issues in Balanced Fund, the same 48 issues were held by each fund. The value of these twin holdings was \$98,281,975., i.e. 90.97%, of Stock Fund's entire common stock portfolio, and \$105,830,262., i.e. 93.20%, of Balanced Fund's entire common stock portfolio as of that date.

- (d) As of December 31, 1970; of the 51 common stock issues in Stock Fund and of the 48 common stock issues in Balanced Fund, the same 43 issues were held by each fund. The value of these twin holdings was \$15,371,388., i.e. 90.21%, of Stock Fund's entire common stock portfolio, and \$108,012,062., i.e. 93.97%, of Balanced Fund's entire common stock portfolio as of that date.
- (e) As of December 31, 1971; of the 58 common stock issues in Stock Fund and of the 51 common stock issues in Balanced Fund, the same 45 issues were held by each fund. The value of these twin holdings was \$126,694,050., i.e. 87.11%, of Stock Fund's entire common stock portfolio, and \$117,870,837., i.e. 88.71%, of Balanced Fund's entire common stock portfolio as of that date.
- further maintained the identity of the two funds by buying or selling for each fund shares of the same issues within each fiscal year. In 1969, 8 issues which were held by neither fund, on December 31, 1968, were acquired by each fund, 6 in identical amounts for each fund. In the same year, 11 issues which were held by both funds on December 31, 1968, were eliminated

from each Fund. In 1970, 12 issues which were held by neither Fund on December 31, 1969, were acquired by each Fund, 8 in identical amounts for each Fund. In the same year, 20 issues which were held by both Funds on December 31, 1969, were eliminated from each Fund. In 1971, 15 issues which were held by neither fund on December 31, 1970, were acquired by each Fund, 9 in identical amounts for each fund. In the same year, 13 issues which were held by both funds on December 31, 1970, were eliminated from eac. Fund. All or most of said purchases and sales for the account of each fund were aggregated in single or tandem transactions by the Adviser.

- 24. At all relevant times herein, the Adviser further maintained the identity of the two funds by buying or selling for each fund matched amounts or amounts within 5% of each other of the same issues within each fiscal v r. As of December 31, 1969, there were 14 such matched issues in each fund. As of December 31, 1970, there were 21 such matched issues in each fund. As of December 31, 1971, there were 22 such matched issues in each fund. As of December 31, 1971, there were 22 such matched issues in each fund. All or most of said purchases and sales for the account of each fund were aggregated in single or tandem transactions by the Adviser.
- 25. For 1971, the fee paid by Stock Fund was \$686,536., and the fee paid by Balanced Fund was \$779,378. For 1970, the fee paid by Stock Fund was \$553,324., and the fee paid by Balanced Fund was \$674,012. For 1969, the fee paid by Stock Fund was \$571,863., and the fee paid by Balanced Fund Was \$767,363.

For 1968 the fee paid by Stock Fund was \$476,314., and the iee paid by Balanced Fund was \$737,593. For 1967 the fee paid by Stock Fund was \$368,121 and the fee paid by Balanced Fund was \$633,499.

26. Had the assets of Stock Fund and Balanced Fund been aggregated into one fund, or treated as aggregated for the purposes of the advisory fee, the fees paid to Adviser in 1971, 1970 and 1969 would have been \$100,000. less than the fees actually paid by both Funds in said years. The fees paid to Adviser in 1968 would have been,\$95,000. less than the fees actually paid by both Funds in said years; and the fee paid in 1967 would have been \$75,000. less. The total of excess payments constituting unjust enrichment was, for the five years preceding commencement of this action, approximately \$470,000., all at the expense of both Funds and their shareholders.

SECOND COUNT:

27. Commencing June 14, 1972, the Adviser and the individual defendants have been in continuous breach of their fiduciary duties under §36(b) of the Investment Company Act relating to compensation of investment advisers, in that they have been separately maintaining the two Funds and refusing to aggregate them, at least for fee purposes, solely in order to exact excess payments of fees from the two Funds, for all of which the Advisers and the individual defendants have failed to account to the Funds, the plaintiffs and all shareholders of the Fund.

- of Stock Fund was \$202,053,770.; its investment portfolio consisted of 62 common stock issues having a market or net asset value of \$183,600,731., 1 long-term obligation issue having a market or net asset value of \$4,540,990., in addition to \$13,913,039. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$208,763,128.; its investment portfolio consisted of 53 common stock issues having a market or net asset value of \$152,623,463., 22 issues of preferred sto and long-term obligations having a market or net asset value of \$28,382,122., in addition to \$27,762,543. of cash and cash equivalent.
- of Stock Fund was \$171,914,240.; its investment portfolio consisted of 65 common stock issues having a market or net asset value of \$158,271,629, in addition to \$13,642,611 of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$166,944,078; its investment portfolio consisted of 52 common stock issues having a market or net asset value of \$118,951,116., 30 issues of preferred stock and long-term obligations having a market or net asset value of \$37,212,469., in addition to \$10,780,493. of cash and cash equivalent.
- of Stock Fund was \$121,960,596.; its investment portfolio consisted of 60 common stock issues having a market or net asset value of \$106,577,549., in addition to \$15,363,047. of cash and cash equivalent; on said date the net asset value of

Balanced Fund was \$113,203,269.; its investment portfolio consisted of 49 common stock issues having a market or net asset value of \$81,764,010., 28 issues of preferred stock and long-term obligations having a market or net asset value of \$25,667,124., in addition to \$5,772,135. of cash and cash equivalent.

- of Stock Fund was \$163,228,496.; its investment portfolio consisted of 67 common stock issues having a market or net asset value of \$156,787,682, no issues of preferred stock and long-term obligations, in addition to \$6,440,814. of cash and cash equivalent; on said date the net asset value of Balanced Fund was \$137,390,057; its investment portfolio consisted of 50 common stock issues having a market or net asset value of \$100,723,590., 26 issues of preferred stock and long-term obligations having a market or net asset value of \$29,598,554, in addition to \$7,667,913 of cash and cash equivalent.
- 29. (a) As of December 31, 1972, of the 63 common stock issues and issues of perferred stock and long-term obligations in Stock Fund and of the 75 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 47 issues were held by each fund. The value of these twin holdings was \$159,849,888., i.e. 84,96%, of Stock Fund's total holdings of all securities, and \$145,345,463., i.e. 80.30%, of Balanced Fund's total holdings of all securities as of that date.
 - (b) As of December 31, 1973, of the 65

common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 85 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the summ 50 issues were held by each fund. The value of these term holdings was \$137,822,716., i.e. 87.03%, of Stock Fund's total holdings of all securities, and \$117,922,554., i.e. 75.51%, of Balanced Fund's total holdings of all securities as of that date.

- common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 77 common stock issues and issues of preferred stock and long-term obligations in Ealanced Fund, the same 46 issues were held by each fund. The value of these twin holdings was \$92,392,399., i.e. 86.69%, of Stock Fund's total holdings of all securities, and \$78,915,260., i.e. 73.46%, of Balanced Fund's total holdings of all securities as of that date.
- (d) As of December 31, 1975, of the 67 common stock issues and issues of preferred stock and long-term obligations in Stock Fund and of the 76 common stock issues and issues of preferred stock and long-term obligations in Balanced Fund, the same 46 issues were held by each fund. The value of these twin holdings was \$125,739,300, i.e. 80.20%, of Stock Fund's total holdings of all securities, and \$97,539,840 , i.e. 74.85%, of Balancel Fund's total holdings of all securities as 61 that date.

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- common stock issues in Stock Pund and of the 653 common stock issues in Balanced Fund, the same 46 issues were held by each fund. The value of these twin holdings was \$155,300,388., i.e. 84.59%, of Stock Fund's entire common stock portfolio, and \$143,845,463., i.e. 94.25%, of Balanced Fund's entire common stock portfolio as of that date.
- (b) As of December 31, 1973; of the 65 common stock issues in Stock Fund and of the 52 common stock issues in Balanced Fund, the same 50 issues were held by each fund. The value of these twin holdings was \$137,822,716., i.e. 87.08%, of Stock Fund's entire common stock portfolio, and \$117,922,554., i.e. 99.14%, of Balanced Fund's entire common stock portfolio as of that date.
- common stock issues in Stock Fund and of the 49 common stock issues in Balanced Fund, the same 46 issues were held by each fund. The value of these twin holdings was \$92,392,899., i.e. 86.69%, of Stock Fund's entire common stock portfolio, and \$78,915,260., i.e. 96.52%, of Balanced Fund's entire common stock portfolio as of that date.
- (d) As of December 31, 1975; of the 67 common stock issues in Stock Fund and of the 50 common stock issues in Balanced Fund, the same 46 issues were held by each fund. The the of these than holdings and \$125,739,300, i.e. 80.20%, of Stock Fund's entire common stock portfolio, and \$97,539,840, i.e. 96.84 , of Balanced Fund's entire common stock portfolio as of that date.

- further maintained the identity of the two funds by buying or selling for each fund shares of the same issues within each fiscal year. In 1972, 17 issues which were held by neither fund, on December 31, 1971, were acquired by each fund, 12 in identical amounts for each fund. In the same year, 14 issues which were held by both funds on December 31, 1971, were eliminated from each Fund. In 1973, 12 issues which were held by neither Fund on December 31, 1972, were acquired by each Fund, 7 in identical amounts for each Fund. In the same year, 9 issues which were held by both Funds on December 31, 1972, were eliminated from each Fund. All or most of said purchases and sales for the account of each fund were aggregated in single or tandem transactions by the Adviser.
- maintained the identity of the two funds by buying or selling for each fund matched amounts or amounts within 5% of each other of the same issues within each fiscal year. As of December 31, 1972, there were 22 such matched issues in each fund. As of December 31, 1973, there were 21 such matched issues in each fund. As of December 31, 1974, there were 41 such matched issues in each fund. As of December 31, 1975, there were 9 such matched issues in each fund. All or most of said purchases and sales for the account of each fund were aggregated in single or tandom transactions by the adviser.
- 33. For 1972, the fee paid by Stock Fund was \$844,095. and the fee paid by Balanced Fund was \$898,911. For 1973, the fee

paid by Stock Fund was \$830,120. and the fee paid by Balanced Fund was \$829,773. For 1974, the fee paid by Stock Fund was \$652,283. and the fee paid by Balanced Fund was \$626,235. For 1975, the fee paid by Stock Fund was \$741,233 and the fee paid by Balanced Fund was \$653,309.

34. Had the assets of Stock Fund and Balanced Fund been aggregated into one fund, or at least treated as aggregated for the purpose of the advisory fee, the fee paid to Advise in 1972, 1973, 1974 and 1975 by both Funds would have been \$100,000. less than the actual fees paid by both Funds, in each of those years, or a total of \$400,000. for said four years.

THIRD COUNT:

- 35. The Investment Advisory contracts of each Fund and the Adviser were approved annually by a vote of directors of the respective Fund.
- 36. In approving the Advisory contracts applicable through June 13, 1972, the directors failed to exercise the fiduciary duties established by the Investment Company Act, as it then stood, common law and principles of equity, in that they failed to protect the assets of the respective Funds from waste, looting and spoliation by the Adviser, which charges fees that were excessive and failed to take into account the identity of advice to and services for the other Fund.

on and after June 14, 1972, the directors breached the fiduciary duty cast upon them by §36(b) of the Investment Company Act, common law and principles of equity, in that they failed to protect the net assets of the respective Funds from waste by the Advisor, which charges fees that were excessive and did not take into account the identity of advice to and services for the other Fund.

FOURTH COUNT:

- 38. For at least six years prior to the commencement of this action and until December 31, 1975, the Adviser, by making recommendations to the directors of each Fund so as to insure its diplication of the other Fund, has engaged in a fraudulent practice in contravention of \$200 of the Investment Advisers Act
- 39. Under §206 of the Investment Advisors Act, common law and principles of equity, the Advisor was under a duty to advise each Fund either to merge with the other so as to reduce advisory fees, thereby increasing assets and income for the shareholders of each Fund, or at least to advise that the assets of both Funds be aggregated for the limited purpose of fee computation.

FIFTH COUNT:

40. For at the six mass prior to the commencement of the action and at least until December 31, 1975, the Adviser acted unlawfully with respect to each Fund, in that, in

violation of \$15(a) of the Investment Company Act (both as it stood before and after December 31, 1971), the Adviser's written contract with each Fund failed to prescribe precisely all compensation to be paid to the Adviser thereunder, in that meither contract informed the stockholders of the respective Fund that the Adviser was being doubly compensated by the other Fund for precisely the same services, without any additional effort, time or expense whatsoever.

SINTH COUNT:

- 41. Proxy statements of Stock Fund and Balanced Fund, which must conform to statutory provisions, have been mailed annually to shareholders in connection with annual meetings of the respective funds. Said proxy statements and proxy machinery have been entirely under the control of the Adviser and the individual defendants.
- 42. For at least six years prior to the commencement of the action, said proxy material has failed, as to each Fund, to disclose that the respective advisory contract permitted and concealed the collection of excessive fees, waste and spoliation of the net assets of each Fund, by providing for a fee at a rate predicated on the real and actual existence of two separate Funds having more than \$100,000,000. each in net asset value; the aforesaid proxy statements have also failed to state, with respect to each proposed revewal or amendment of the advisory contract, the material fact that significant savings of the advisory fee could be and should have been realized, all in violation of \$\$206 and 207 of the Investment Adviser's Act.

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43. By reason of the aforesaid deceptive practices, the shareholders of the respective Funds, segregated from each other, were effectively prevented from taking affirmative action to protect the respective Funds at the annual shareholders' meetings, were effectively prevented from submitting corrective resolution to be acted upon for the protection of the respective Funds; and were effectively induced to rely upon, vote for and deliver their proxies to the defendants who consistently mailed them; all of which left the Funds shorn of effective protection.

SEVENTH COUNT:

- 44. Through 1971, defendant SR&F SERVICE CORPORATION ("WRF") acted as transfer agent for both Stock Fund and Balanced Fund. For these services each Fund and the Adviser have paid fees to SRF.
- 45. In 1971, SRF was supplanted by defendant WACKER-ADAMS DATA SERVICE CORP. ("Wacker-Adams").
- 46. Both SRF and Wacker-Adams are and have been owned by the individual defendants who are and have been partners of STEIN ROE & FARNHAM.
- Fund have each stated that cach Fund's respective annual payments to the transfer agent have been less than the costs incurred by said agent in performing its services. Each prospectus, however, has failed to state the material fact that, in large part, the services to each Fund were, in fact and in truth, the same service to both Funds, and that the aggregate of payments from both Funds exceeded, and will continue to exceed, the aggregate of costs incurred.

WHEREFORE, plaintiffs demand judgment against defendants:

- requiring that defendants, (other than Stock Fund and Balanced Fund) jointly and severally account to Stock Fund and Balanced Fund for damages to Stock Fund and Balanced Fund as a result of the acts, omissions and misrepresentations complained of, and for any and all profits and other emoluments derived directly or indirectly by said defendants:
- (b) restraining and enjoining defendants (other than the Funds) and each of them, their servants, employees and agents, from continuing the acts, omissions and misrepresentations complained of;
- (c) restraining and enjoining defendants (other than the Funds) from continuing in effect and operation the investment advisory agreements between STock Fund and the Adviser and between Balanced Fund and the Adviser;
- (d) awarding plaintiffs the costs and disbursements of this action, including reasonable attorneys' and accountants' fees; and
- (e) granting plaintiffs such other and further relief as may be just and proper.

MARKEU CH ROSENHAUS MARKEWICH & FRIEDMAN

the Firm Attorneys for Plaintiffs Office & P. O. Address

350 Fifth Avenue

New York, N. Y. 10001

SOUTHERN DISTRICT OF NEW YORK

CHARLES R. WOLFSON, RICHARD R. WOLFSON : and LOUIS OKIN as Executors of the Estate of NATHANIEL C. WOLFSON, deceased, : and HERBERT A. FUENTE,

Plaintiffs,

72 Civ. 2238(LWP)

-against-

PRE-TRIAL ORDER

R. DOUGLASS COOPER, CHARLES FARNHAM,
HARRY HAGEY, JR., LAWRENCE HICKEY,
LEMUEL HUNTER, JOHN JEUCK, SYDNEY STEIN,
JR., RICHARD TEMPLETON, HENRY THIELBAR,
JOHN TITTLE, ROBERT WOODS, SR&F SERVICE
CORPORATION, WACKER-ADAMS DATA SERVICE
CORP., STEIN ROE & FARNHAM, STEIN ROE &
FARNHAM STOCK FUND, INC., and STEIN ROE
& FARNHAM BALANCED FUND, INC.,

: Non-Jury Calendar

Defendants.

On May 22, 1975 the parties to this action or their attorneys appeared before the Court at a pre-trial conference pursuant to Rule 16 of the Federal Rules of Civil Procedure and the following action was taken:

- No change in the pleadings has been requested by either side.
- 2. The parties agreed that the trial of this action should be based upon this order and upon the pleadings; no issues have been abandoned by either side.
- 3. (a) The parties stipulated that the following facts are not in dispute in this action (each party reserving the right to object to the materiality of any such stipulated fact and its relevancy to the issues):
 - (i) Stein Roe & Farnham Balanced Fund, Inc.

 ("Balanced Fund") is a corporation organized on August 25,

 1949 and currently existing under the laws of the State

of Maryland. Balanced Fund is a diversified open-end management investment company, as those terms are defined in 15 U.S.C. § 80a-1, et seq., and is so registered with the SEC.

- (ii) Stein Roe & Farnham Stock Fund, Inc.

 ("Stock Fund") is a corporation organized on April 15,

 1958 and currently existing under the laws of the State

 of Maryland. Stock Fund is a diversified open-end

 management investment company, as those terms are defined

 in 15 U.S.C. § 80a-1, et seq., and is so registered with

 the SEC.
- (iii) The older fund, Balanced Fund, was organized with the investment objective of providing a diversified portfolio of securities, of which approximately
 25% were normally to be and have normally been long-term
 debt securities.
- with the investment objective of a diversified portfolio of securities, substantially all of which were normally to be common stock and other equity type securities. Since its organization the assets of Stock Fund have in fact been invested substantially in common stock and other equity type securities, except for cash reserves necessary for the redemption of shares and the transaction of other business of the Fund. Also included in cash reserves from time to time are funds held pending reinvestment in common stock.
 - (v) Each Fund has its only office at 150 South Wacker Drive, Chicago, Illinois 60606.
 - (vi) Stein Roe & Farnham maintains an office at 140 Broadway, New York, New York 10005.

- (vii) As of December 31, 1971 defendant
 Thielbar was a director of Stock Fund.
- (viii) As of December 31, 1971 R. Douglass
 Cooper, Charles Farnham, Harry Hagey, Jr., Lawrence
 Hickey, Lemuel Hunter, John Jeuck, Sydney Stein, Jr.,
 John Tittle and Robert A. Woods were directors of both
 Balanced Fund and Stock Fund.
- (ix) As of December 31, 1971 Rex James Bates and James Sondheimer were directors of Balanced Fund.

 Mr. Bates resigned as a director of Balanced Fund effective March 31, 1972.
- (x) As of December 31, 1971 Richard Templeton was a director of Stock Fund.
- (xi) Defendants Stein Roe & Farnham is an Illinois limited partnership. It is an investment adviser. The individual defendants except defendants Bates, Cooper, Hunter and Jeuck are partners in Stein Roe & Farnham. Messrs. Bates, Cooper, Hunter and Jeuck are neither "affiliated" nor "interested persons" within the meaning of §§ 2a(3), 2a(19), 10(a) and 16(b) of the Investment Company Act.
- investment supervision to each fund and for its services receives, and has received since February 23, 1968 in the case of Stock Fund and since February 20, 1962 in the case of Balanced Fund, a quarterly fee, set by each fund's investment advisory contract, of one eighth of 1% of the net asset value of each fund up to \$100,000,000 as determined by valuations at the close of each month in the quarterly period, which fee is reduced to one

tenth of 1% of the net asset value of each fund in excess of \$100,000,000.

(xiii) Fees paid to Stein Roe & Farnham by each fund were and are computed in accordance with the terms of each fund's investment advisory contract then in effect.

(xiv) On December 31, 1971 the portfolio of
Stock Fund consisted of 61 issues of common stock and
convertible securities for a market value of \$153,346,175
and four issues of short term debt obligations having
a market value of \$3,069,137. The portfolio of Balanced
Fund contained 52 issues of common stock having a
market value of \$132,878,337, 26 issues of long term
debt obligations having a market value of \$36,407,987,
five issues of short term debt obligations having a
market value of \$6,355,749 and one issue of preferred
stock having a market value of \$799,000.

(xv) Of the 65 issues held by Stock Fund on December 31, 1971 and of the 84 issues held by Balanced Fund on that date, 48 issues, excluding cash equivalents, were held by both funds. The market value of the securities of these 48 issues held by Stock Fund was \$134,592,050 (86% of total investments) and the market value of the securities of these 48 issues held by the Balanced Fund was \$125,342,337 (71% of total investments).

(xvi) Of the 60 issues held by Stock Fund on December 31, 1970 and the 82 issues held by Bal-anced Fund, 47 issues, excluding cash equivalents, were held by both funds. The market value of the securities of these 47 issues held by Stock

Fund was \$111,632,338 (89% of total investments) and the market value of the securities of these 47 issues held by Balanced Fund was \$114,400,250 (75% of total investments).

(xvii) Of the 61 issues of common stocks and convertible securities held by Stock Fund on December 31, 1971 and of the 58 issues of common stocks and convertible securities held by Balanced Fund on December 31, 1971, 48 issues were held by both funds. The market value of the shares of these 48 issues held by Stock Fund was \$134,592,050 (88% of the market value of the Stock Fund's common stocks and convertible securities) and the market value of the shares of these 48 shares held by Balanced Fund was \$125,342,337 (87% of the market value of the Balanced Fund's common stocks and convertible securities).

(xviii) Of the 56 issues of common stocks and convertible securities held by Stock Fund on December 31, 1970 and of the 55 issues of common stocks and convertible securities held by Balanced Fund on December 31, 1970, 47 issues were held by both funds. The market value of the shares of these 47 issues held by Stock Fund was \$111,632,338 (89% of the market value of Stock Fund's common stocks and convertible securities) and the market value of these 47 issues held by Balanced Fund was \$114,400,250 (94% of the market value of Balanced Fund's common stocks and convertible securities).

(xvix) On December 31, 1971 the funds held identical amounts of securities of 20 issues of common stocks and convertible securities and on December 31, 1970 the funds held identical amounts of securities of 21 issues.

(xx) In 1971 seven of the 21 issues of common stocks and convertible securities held in identical amounts by the funds on December 31, 1970 were eliminated from the portfolios of both funds, and one of these 21 issues was eliminated from the portfolio of Balanced Fund.

(xxi) On December 31, 1971 Stock Fund held
25 issues of common stocks and convertible securities
which it had not held on December 31, 1970 and Balanced
Fund held 24 issues of common stocks and convertible
securities which it had not held on December 31, 1970.
Of these 25 issues held by Stock Fund and 24 issues held
by Balanced Fund, 17 issues were held by both funds and
10 of these 17 issues were held in identical amounts by
both funds.

(xxii) The investment advisory contracts of the funds have been approved, during the period in question, as required by law by votes of a majority of the outstanding voting securities of each fund or by votes of their boards of directors in compliance with the applicable statute. At the annual meeting of share-holders of Stock Fund, held February 23, 1968, 3,781,912 shares, constituting a majority of the outstanding voting securities of the Fund, approved the investment advisory contract, with 8,292 shares voting against approval.

At the annual meeting of shareholders of Balanced Fund, held February 28, 1969, 5,096,640 shares, constituting a majority of the outstanding voting securities of the Fund, approved the investment advisory intract, with 20,568 shares voting against approval. At the annual

meeting of shareholders of Stock Fund, held June 16, 1972, 7,091,379 shares, constituting a majority of the outstanding voting securities of the Fund, approved the investment advisory contract with 183,550 shares voting against approval. At the annual meeting of shareholders of Balanced Fund, held June 16, 1972, 5,249,060 shares, constituting a majority of the outstanding voting securities of the Fund, approved the investment advisory contract with 114,294 shares voting against approval. Since 1970 the funds' investment advisory contracts have been approved at periodic intervals by the vote of holders of a majority of the outstanding securities of each fund or by a majority of those directors who are not "interested persons" (as that term is defined in the Act) of the funds or of Stein Roe & Farnham, voting in person at a meeting called for that purpose. The boards of directors of both funds have been provided "expense studies" showing the expenses and net income or loss to Stein Roe & Farnham of managing the funds. These expense studies were annually considered by the directors of each Fund prior to their voting on the investment advisory contract for that fund.

(xxiii) Proxy statements have been mailed to each fund's shareholders in connection with each fund's annual meeting in conformance with applicable provisions of the Act and the Rules and Regulations promulgated thereunder.

(xxiv) On November 1, 1969 SR&F Service Corporation became the agent for transfer of shares, disbursement of dividends and maintenance of shareholder accounting records for Stock Fund and, on April 1, 1970, agent for

38 A the same purposes for Balanced Fund, serving as such agent for both funds until August 26, 1971. Stein Roe & Farnham and both funds paid fees to SR&F Service Corporation for its services as such agent for the funds. (xxv) On August 27, 1971 the name of SR&F Service Corporation was changed to Wacker-Adams Data Service Corporation and since that date Wacker-Adams Data Service Corporation has served as such agent for both funds. (xxvi) The individual defendants who are and have been partners in Stein Roe & Farnham each owned and presently owns shares of stock in Wacker-Adams Data Service Corporation, formerly named SR&F Service Corporation. (xxvii) In 1971 and 1972 each fund's annual payment to Wacker-Adams Data Service Corporation (formerly named SR&F Service Corporation) has been less than the costs incurred by it in performing its services for each Fund and the prospectuses for both funds in 1971 and 1972 so state. (b) Plaintiffs' contentions as to liability and damages are as follows: Jurisdiction is based upon The Investment Company Act of 1940, the Investment Advisors Act of 1940, the Securities Exchange Act of 1934, the Securities Act of 1933, and the Rules and Regulations under each Act. (ia) The plaintiffs' ownership of stock in Stock Fund and Balanced Fund is as set forth in the complaint. (ii) At the insistence of the Advisor trades of securities for the funds were almost invariably

executed by and through brokers in the County, City and State of New York and on and pursuant to the rules of the New York and American Stock Exchanges.

- (iii) At all relevant times the directors of each fund had full investment discretion but received and invariably followed investment advice from the Adviser.
- (iv) For at least six years prior to the commencement of this action Stock Fund and Balanced Fund have each been caused to pay fees to the Adviser without accounting for the fact that the Adviser was receiving fees comparable in amount and identical in basis from the other fund for undifferentiated, identical and simultaneously executed managerial services and investment advice.
- (v) Despite the community of operations and identity of holdings of Stock Fund and Balanced Fund, the fees paid to the Adviser have been separately computed upon the net asset value of each fund rather than upon the aggregate net value of both funds.
- (vi) By reason of investment portfolios, policies and objectives which have been virtually identical, except for certain bond holdings in Balanced Fund, and by reason of the common personnel, operations and services, the two funds have in reality been coordinate halves of one open-end investment company whose net asset values, earnings and losses moved in tandem over the years.
- (vii) The defendants' purpose in artificially maintaining the separate existence of the two funds has

been the unjust enrichment of the defendant Adviser and the defendant individuals resulting from the separate imposition of the higher fee rates on the first \$100,000,000 of asset values in each fund.

- (viii) In the years 1966, 1967, 1968 and 1969, the ratios of twin holdings to total holdings of each fund were approximately the same as in 1970 and 1971, generally following the pattern that twin holdings amounted to about 75% of the common stock portfolio of each fund.
- (ix) It would have been futile to demand that the directors of the funds bring this action.
- (x) It was unnecessary and it would be futile to make demand upon shareholders of the funds to bring this action.
 - (xi) Plaintiffs have no adequate remedy at law.
- the separate computation of the fees of the two funds constitutes unlawful and willful conversion, gift, waste and spoliation of the assets of the funds, gross abuse of trust, gross misconduct, willful misfeasance, bad faith, gross negligence or reckless disregard of official duties and breach of the Adviser's separate fiduciary duty to each fund, all in violation of The Investment Company Act, The Investment Advisers Act, common law and principles of equity.
- (xiii) Had the assets of Stock Fund and Balancei Fund been treated as aggregated for purpose of the advisory fee, the fee paid to Adviser in 1971 would have been at least \$101,000 less than the actual fee of

approximately \$1,465,914 paid by both funds and the fee paid to Adviser in 1970 would have been at least \$105,000 less than the actual fee of approximately \$1,322,000. In all prior years comparable excess payments were extracted from the funds. The total of such excess payments constituted unjust enrichment of approximately \$700,000 at the expense of both funds for the six years preceding commencement of this action.

(xiv) In approving the investment advisory contract, the directors of each fund failed to exercise their fiduciary duties established by The Investment Company Act, common law and principles of equity in that they failed to protect the net assets of the respective funds from excessive charges by the Adviser and did not take into account identity of advice and services with the other fund.

(xv) Under the Investment Advisers Act and at common law, the Adviser was under a duty to advise each fund either to merge with the other so as to reduce advisory fees or to insist that the assets of both funds be aggregated for the purpose of fee computation.

(xvi) Proxy material of each fund has always failed to disclose that the respective advisory contracts permitted the collection of excessive fees and that significant savings could have been realized by insisting on the aggregation of assets of both funds for fee computations.

(xvii) By reason of the failure of the proxy statements to point out the possibility of reducing the investment Adviser's fees by aggregating the funds' net

assets for fee computation, the shareholders of the funds were effectively prevented from taking affirmative action to protect the funds at the annual stockholders' meeting and were effectively induced to rely upon, vote for and deliver their proxies to the defendants who

tive protection.

3. (c) Defendants' contentions as to liability and damages are as follows:

mailed them, all of which left the funds without effec-

- (i) The amount of the management fee paid to Stein Roe & Farnham ("Advisor") by Balanced Fund and Stock Fund is, as to each fund, a business decision properly made by the directors of the respective funds, and in particular the "unaffiliated" and "disinterested" directors, in the good faith exercise of their business judgment.
- (ii) As a matter of law there is no requirement that the assets of Balanced Fund and Stock Fund be aggregated for the purpose of calculating the management fees or for any other purpose. Each fund is and at all times has been a separate fund with separate and distinct investment objectives and goals.
- (iii) Each fund was organized for specific and distinct purposes to meet specific and distinct share-holder investment objectives, not for the purpose of unjustly enriching any of the defendants herein or anyone else.
- (iv) The management fees paid to Advisor by each of the funds are and have at all times been fair and reasonable.

- shareholders of both funds have ratified and approved the continuation of the management fee schedule at all times required by law.
- (vii) The shareholders of both funds ratified and approved the management fee computation schedule with full knowledge of this action and plaintiffs are therefore estopped to litigate it.
- (viii) None of the defendants was guilty of personal misconduct.
- (ix) Defendants have violated no contractual, statutory or common-law duty to the funds or their shareholders.
- (x) This action is barred by laches and estoppel.
- (xi) This action is barred in part by the applicable statutes of limitations.
- 4. (a) Defendants' list of proposed trial exhibits is as follows:
 - A. Minutes of the Annual Meeting of Shareholders of Balanced Fund held 2/28/69.
 - B. Minutes of the Annual Meeting of Shareholders of Balanced Fund held 6/16/72.
 - C. Minutes of the Annual Meeting of Shareholders of Stock Fund held 2/23/68.
 - Minutes of the Annual Meeting of Shareholders D. of Stock Fund held 6/16/72.

- E. Minutes of Balanced Fund Board of Directors Meeting held 1/10/66.
- F. Minutes of Balanced Fund Board of Directors Meeting held 1/9/67.
- G. Minutes of Balanced Fund Board of Directors Meeting held 1/8/68.
- H. Minutes of Balanced Fund Board of Directors Meeting held 10/7/68.
- I. Minutes of Balanced Fund Board of Directors Meeting held 1/13/69 (with documents annexed showing directors' action by consent).
- J. Minutes of Balanced Fund Board of Directors Meeting held 7/14/69.
- K. Minutes of Balanced Fund Board of Directors Meeting held 10/13/69.
- L. Minutes of Balanced Fund Board of Directors Meeting held 1/12/70.
- M. Minutes of Balanced Fund Board of Directors Meeting held 4/13/70.
- N. Minutes of Balanced Fund Board of Directors Meeting held 7/13/70.
- O. Minutes of Balanced Fund Board of Directors Meeting held 7/20/70.
- P. Minutes of Balanced Fund Board of Directors Meeting held 10/12/70.
- Q. Minutes of Balanced Fund Board of Directors Meeting held 1/11/71.
- R. Minutes of Balanced Fund Board of Directors Meeting held 10/18/71.
- S. Minutes of Balanced Fund Board of Directors Meeting held 1/17/72.
- T. Minutes of Balanced Fund Board of Directors Meeting held 4/17/72.
- U. Minutes of Balanced Fund Board of Directors Meeting held 1/15/73.
- V. Minutes of Balanced Fund Board of Directors Meeting held 4/16/73.
- W. Minutes of Balanced Fund Board of Directors Meeting held 1/14/74.
- X. Minutes of Balanced Fund Board of Directors Meeting held 4/15/74.

- Y. Minutes of Balanced Fund Board of Directors Meeting held 1/13/75.
- Minutes of Balanced Fund Board of Directors Meeting held 4/14/75.
- AA. Minutes of Stock Fund Board of Directors Meeting held 1/10/66.
- BB. Minutes of Stock Fund Board of Directors Meeting held 7/11/66.
- CC. Minutes of Stock Fund Board of Directors Meeting held 1/9/67.
- DD. Minutes of Stock Fund Board of Directors Meeting held 7/10/67.
- EE. Minutes of Stock Fund Board of Directors Meeting held 1/8/68.
- FF. Minutes of Stock Fund Board of Directors Meeting held 10/7/68.
- GG. Minutes of Stock Fund Board of Directors Meeting held 1/13/69 (with documents annexed showing directors' action by consent).
- HH. Minutes of Stock Fund Board of Directors Meeting held 7/14/69.
- II. Minutes of Stock Fund Board of Directors Meeting held 10/13/69.
- JJ. Minutes of Stock Fund Board of Directors Meeting held 1/12/70.
- KK. Minutes of Stock Fund Board of Directors Meeting held 4/13/70.
- LL. Minutes of Stock Fund Board of Directors Meeting held 7/13/70.
- MM. Minutes of Stock Fund Board of Directors Meeting held 7/20/70.
- NN. Minutes of Stock Fund Board of Directors Meeting held 10/12/70.
- OO. Minutes of Stock Fund Board of Directors Meeting held 1/11/71.
- PP. Minutes of Stock Fund Board of Directors Meeting held 10/18/71.
- QQ. Minutes of Stock Fund Board of Directors Meeting held 1/17/72.
- RR. Minutes of Stock Fund Board of Directors Meeting held 4/17/72.

- SS. Minutes of Stock Fund Board of Directors Meeting held 1/15/73.
- TT. Minutes of Stock Fund Board of Directors Meeting held 4/16/73.
- UU. Minutes of Stock Fund Board of Directors Meeting held 1/14/74.
- VV. Minutes of Stock Fund Board of Directors Meeting held 4/15/74.
- WW. Minutes of Stock Fund Board of Directors Meeting held 1/13/75.
- XX. Minutes of Stock Fund Board of Directors Meeting held 4/14/75.
- YY. Balanced Fund Proxy Statement dated January 31, 1966.
- ZZ. Balanced Fund Proxy Statement dated January 31, 1967.
- 3A. Balanced Fund Proxy Statement dated January 25, 1968.
- 3B. Balanced Fund Proxy Statement dated January 31, 1969.
- 3C. Balanced Fund Proxy Statement dated January 29, 1970.
- 3D. Balanced Fund Proxy Statement dated January 29, 1971.
- 3E. Balanced Fund Proxy Statement dated May 11, 1972.
- 3F. Balanced Fund Proxy Statement dated May 8, 1973.
- 3G. Balanced Fund Proxy Statement dated May 14, 1974.
- 3H. Stock Fund Proxy Statement dated January 31, 1966.
- 31. Stock Fund Proxy Statement dated January 31, 1967.
- 3J. Stock Fund Proxy Statement dated January 25, 1968.
- 3K. Stock Fund Proxy Statement dated January 31, 1969.
- 3L. Stock Fund Proxy Statement dated January 29, 1970.
- 3M. Stock Fund Proxy Statement dated January 29, 1971:
- 3N. Stock Fund Proxy Statement dated May 11, 1972.
- 30. Stock Fund Proxy Statement dated May 10, 1973.
- 3P. Stock Fund Proxy Statement dated May 15, 1974.
- 3Q. Balanced Fund Prospectus dated April 14, 1966.
- 3R. Balanced Fund Prospectus dated April 25, 1967.
- 3S. Balanced Fund Prospectus dated February 26, 1968.

- 3T. Balanced Fund Prospectus dated April 21, 1969.
- 3U. Balanced Fund Prospectus dated April 23, 1970.
- 3V. Balanced Fund Prospectus dated April 21, 1971.
- 3W. Balanced Fund Prospectus dated April 25, 1972.
- 3X. Balanced Fund Prospectus dated April 4, 1973.
- 3Y. Balanced Fund Prospectus dated April 4, 1974.
- 3Z. Balanced Fund Prospectus dated April 21, 1975.
- 4A. Stock Fund Prospectus dated April 15, 1966.
- 4B. Stock Fund Prospectus dated April 25, 1967.
- 4C. Stock Fund Prospectus dated April 18, 1968.
- 4D. Stock Fund Prospectus dated April 21, 1969.
- 4E. Stock Fund Prospectus dated April 23, 1970.
- 4F. Stock Fund Prospectus dated April 21, 1971.
- 4G. Stock Fund Prospectus dated April 21, 1972.
- 4H. Stock Fund Prospectus dated May 5, 1973.
- 41. Stock Fund Prospectus dated April 8, 1974.
- 4J. Stock Fund Prospectus dated April 17, 1975.
- 4K. Balanced Fund and Stock Fund Expense Study dated June 29, 1967.
- 4L. Balanced Fund and Stock Fund Expense Study dated September 24, 1968.
- 4M. Balanced Fund Expense Study dated October 8, 1969.
- 4N. Balanced Fund Expense Study dated October 7, 1970.
- 40. Balanced Fund Expense Study dated October 12, 1971.
- 4P. Balanced Fund Expense Study dated January 8, 1973.
- 4Q. Balanced Fund Expense Study dated January 8, 1974.
- 4R. Balanced Fund Expense Study dated January 8, 1975.
- 4S. Stock Fund Expense Study dated October 8, 1969.
- 4T. Stock Fund Expense Study dated October 7, 1970.
- 4U. Stock Fund Expense Study dated October 12, 1971.
- 4V. Stock Fund Expense Study dated January 8, 1973.

- 4W. Stock Fund Expense Study dated January 8, 1974.
- 4X. Stock Fund Expense Study dated January 8, 1975.
- 4Y. Wiesenberger Services Inc., Mutual Fund Performance Monthly, April 1975.
- 42. Schedule of Expense Ratios for no-load mutual funds with assets over \$50 million.
- 5A. Schedule of Expense Ratios for mutual funds with assets of \$100-\$250 million.
- 5B. Schedule showing bundling of assets by major mutual fund complexes for purposes of calculation of management fees, as of 12/31/73.
- 5C. Document entitled "Wacker-Adams Data Service Corporation, Accumulated Unit Cost Report Adjusted to Reflect Incremental GIS Cost and Allocation of Service Corporation Expenses for the Twelve Months Ending June 30, 1973."
- 5D. Document entitled "Wacker-Adams Data Service Corporation, Adminited Unit Cost Report for the Period Ending June 30 1914."
- 5E. Letter to Separaties and Exchina Common from Robert L. Mueller of Stein Res From m.F. and ated April 8, 1970.
- 5F. Memorandum to RAW and LH from CCO dated 12 5/71
- 5G. Memorandum to the Executive Committee from Robert L. Mueller re "Fees For Maintenance of Mutual Fund Shareholder Accounts."
- 5H. Schedule showing profits after taxes of major publicly-held management companies.
- 51. Letter to Shareholders of the Stein Roe & Farnham Fund, Inc. from Harry H. Hagey, Jr., dated July 17, 1958.
- 5J. Booklet entitled "Information About Stein Roe & Farnham Balanced Fund, Inc., Stock Fund, Inc., Capital Opportunities Fund, Inc." prepared by Stein Roe & Farnham (including earlier editions).
- 4. (b) Plaintiffs' list of proposed trial exhibits is as follows:

All depositions taken by plaintiff and all exhibits thereto, in addition to the defendants' trial exhibits.

4. (c) All exhibits will be exchanged and pre-marked for identification by counsel before the trial.

Each party agrees to file its objections to the admissibility of exhibits within ten days after the pre-marking session.

- (d) Should any party hereafter decide to offer additional exhibits, prompt notice of that fact will be given to the other party and to the Court.
- 5. (a) The defendants' list of prospective trial witnesses are as follows:

Rex James Bates Ben A. Beavers R. Douglass Cooper Robert L. Mueller Jim Doherty Charles Wells Farnham Gene C. O'Connell Harry Hagey, Jr. Lawrence Hickey James K. Hotchkiss Lemuel B. Hunter John Jeuck Norman Johnson

Alfred F. Kugel Donald McDonough Arthur C. Nielsen, Jr. Alden L. Odt Joseph Sondheimer Sydney Stein, Jr. Richard H. Templeton Henry B. Thielbar John M. Tittle Robert A. Woods

- 5. (b) The plaintiffs' prospective list includes those listed above and John Quint. Should any party hereafter decide to call any additional witnesses, prompt notice of their identity shall be given to each other party and to the Court.
- 6. The plaintiffs' claims for damages or other relief are as set forth in the complaint.
- 7. Plaintiff expects to require two trial days and defendants expect to require three trial days.

- 8. Statement of issues to be tried.
 - (a) Is there federal jurisdiction?
 - (b) Should relief be granted as requested

in the complaint?

Dated: New York, New York May 22, 1975.

SO ORDERED:

HJR U.S.D.J.

Consented to:

- /S/ Markewich, Rosenhaus, Markewich & Friedman Attorneys for Plaintiffs B.F.
- /S/ Sullivan & Cromwell *Attorneys for Defendants (Other than the Funds)

/S/ Harold J. Raby
HAROLD J. RABY
UNITED STATES MAGISTRATE

^{*} The above consent to this proposed order on the part of defendants' counsel is conditioned upon this notation by me that counsel for plaintiff states that he declines at this time to cite any particular section or part of the statutes referred to in ¶3(b) hereof (to wit, The Investment Company Act of 1940, the Investment Advisors Act of 1940, the Securities Exchange Act of 1934, the Securities Act of 1933, and the Rules and Regulations under each Act) has having been violated by the defendants herein.

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

CHARLES R. WOLFSON, RICHARD R. MOLFOCHEMIC LOUIS OKIN as Executors of the Estate of NATHANIEL C. WOLFSON, deceased, and HIRCHET A. FUENTE.

Plaintiffs,

-against-

R. DOUGLASS COOPER, CHARLES FARIHAM, HARRY HAGEY, JR., LAWRENCE HICKEY, LEMUEL HUNTER, JOHN JEUCK, SYDNEY STETU, JR., RICHARD TEMPLETON, HENRY THIFLEAF, JOHN TITTLE, ROBERT WOODS, SR&F SERVICE CORPORATION, WACKER-ADAMS DATA SFRVICE CORP., STEIN ROE & FARNHAM, STEIN ROE & FARNHAM STOCK FUND, INC., and STEIN ROE & FARNHAM BALANCED FUND, INC.,

JUN 21 1976

7251v.2235(LWP)

SUPPLEMENT TO PRE-TRIAL ORDER

Defendants.

The following supplement to paragraph 3(s) of the pretrial order herein sets forth plaintiffs! contentions as to the statutory basis and the period of time covered by each count of the amended complaint. In each case except for Count 2, the period of time covered commences six years prior to the filing of the original complaint on or about May 23, 1972. In counts 1, 3 and 4 plaintiffs contend defendance also violated common law and principles of equity.

<u> Jount</u>	Time Jovered	Statutory basis	
lst	Until June 14, 1972	Investment Company Act §§36(a) and 37 and former section 36	
2nd	After June 14, 1,72	Investm ent Company Act §36(b)	

	3rd	Until	June 14,	1972	Investment Company $\Delta ct 536(0)$
•	4th	Until	December	31, 1975	Investment Advisors Act \$206
	5th	Until	December	31, 1975	Investment Company Act §15(a)
	6th	Unt'l	trial		Investment Advisors Act §§206 and 207
Dropped -	7th	Until	December	31, 1975	Investment Advisors Act §§206 and 207

So Ordered

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Consented to:

Mun Alm Malt Life? (
Attorneys for plaintiffs

Sullivan & Connell
Attorneys for Defendants (other than the funds)

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2	APPEARANCES:
3	MARKEWICH, ROSENHAUS, MARKEWICH & FRIEDMAN, Esqs., Attorneys for Plaintiffs,
4	By: BENNETT FRANKEL, Esq., of Counsel.
5	
6	SULLIVAN & CROMWELL, Esqs., Attorneys for all non-Fund Defendants,
7	By: MARVIN SCHWARTZ, Esq., and
8	ROBERT OWEN, Esq., Of Counsel.
9	PAUL J. MILLER, Esq., Attorney for Defendant Balanced Fund.
10	Attorney for Defendant Datamed Commen
11	WILLIAM PETERSEN, Esq., Attorney for Defendant Stock Fund.
12	Actorney for Defendanc Session Const
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1	3 jpmch 3
2	(In open court)
3	(Case called)
4	THE COURT: Good afternoon, gentlemen.
5	MR. SCHWARTZ: Your Honor, may I?
6	THE COURT: Appearing for the plaintiff is
7	Mr. Bennett Frankel.
8	MR. FRANKEL: Yes, your Honor.
9	THE COURT: For all defendants except Balanced
10	Fund and Stock Funs is Sullivan & Cromwell, by Mr.
11	Owen and Mr. Schwartz.
12	Who is trial counsel?
13	MR. SCHWARTZ: I am, your Honor.
14	THE COURT: Mr.Schwartz.
15	For Balanced Fund we have Mr. Miller.
16	MR. MILLER: Your Honor.
17	THE COURT: And for Stock Fund we have Mr.
18	William Petersen.
19	MR. PETERSEN: Here, your Honor.
20	THE COURT: Mr. Frankel, you represent all
21	plaintiffs?
22	MR. FRANKEL: Yes, your Honor.
23	THE COURT: Is there a plaintiffs' exhibit list?
24	MR. FRANKEL: Yes, your Honor.

The exhibits of plaintiffs are here, 161

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premarked exhibits, and the exhibits are all here.

This would be a good time to mark them in evidence. I understand there is no objection.

THE COURT: If there is no objection.

Addressing the exhibits set forth on the plaintiffs' index of trial exhibits, ranging from Plaintiffs' 1 through Plaintiffs' 161, plaintiffs offer them all in evidence. There being no objection, they are received. (Plaintiffs' Exhibits Nos. 1 through 161

received in evidence.)

MR. FRANKEL: May I respectfully suggest that the index be marked for identification?

THE COURT: Yes, that is a good idea. Let's mark the index 1A for identification. Is that satisfactory? MR. FRANKEL: Any marking, your Honor.

If your Honor please, there is a deposition of Mr. Lawrence Hickey which was taken in Chicago on April 25, 1975. I'd like to mark certain portions of that into evidence.

> THE COURT: How do you spell his last name? MR. FRANKEL: H-i-c-k-e-y.

I have a list of the portions to be marked. May I suggest that we first mark the list of the portions as an exhibit for identification only, and then I'll offer 5 jpmch

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the respective portions of the deposition itself in evidence.

THE COURT: Is 161A a satisfactory marking for the list of the proposed selections?

MR. FRANKEL: Yes.

THE COURT: So marked.

(Plaintiffs' Exhibits Nos. 1A and 161A marked for identification.)

MR. FRANKEL: The deposition itself would be the next exhibit which I think would be 162.

MR. SCHWARTZ: May it please the Court, we just received a few moments ago a list of the excerpts of the deposition that Mr. Frankel hopes to offer.

As your Honor can see, they are numerous, and some of them are rather short, and we can't immediately say whether, for the sake of completeness, other things should be added. I would propose that since there is no jury here, the entire deposition be received in evidence, and either party can cite from it to the extent he feels appropriate.

THE COURT: Any objection?

MR. FRANKEL: I have no objection to that.

THE COURT: Fine. That exhibit 162 is received in evidence, the deposition of Lawrence Hickey, and just

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1	6 jpmch	Quint-direct 6
2	give me a da	ite on that, if you will.
3		MR. FRANKEL: It is a deposition held April 25,
4	1975.	•
5	2013.	THE COURT: Mr. Frankel?
6	JON	EDWARD QUINT, called
7		witness on behalf of the plaintiffs, being
8		
9		duly sworn, testified as follows:
-	DIRECT EXAM	
10	BY MR. FRAN	
11	Q	Mr. Quint, what is your home address?
12	A	175 Adams Street, Brooklyn.
13	Q	What is your occupation or profession?
14	A	I'm an attorney-at-law, admitted in the State
15	of New York	and to this court.
16	Q	Do you have any association with Markewich,
17	Rosenhaus,	Markewich & Friedman, the attorneys for the
18	plaintiffs?	
19	A A	Yes, I do. I'm an associate with the firm.
20	Q	You are not a partner; you are an employee?
21	A	Correct.
22	Q	How long have you been associated with that
23	firm?	
24	A A	Since I was admitted to the bar, approximately

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two years ago.

1	7 jpmch Quint-direct 7
2	Q Have you made a study of the subject matter
3	of this lawsuit?
4	A Yes, I have.
5	Q Will you tell your Honor briefly what you did
6	in connection with that study?
7	A Using the quarterly reports that are supplied
8	by the funds which were produced to my employer during the
9	course of this litigation, I studied each of the reports.
10	Each of those reports contains a listing of the holdings
11	of each fund that the report covers for the fiscal quarter
12	that that report in fact covers. They issued a report
13	each quarter.
14	At the end of March they called it a quarterly
15	report. At the end of June they called it a semi-annual
16	report. At the end of September it was called a quarterly
17	report, and at the end of December it was called an annual
18	report.
19	(Continued on next page)
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Quint-direct

THE COURT: You are referring to each fund?

THE WITNESS: Each fund, each quarter. Each

fund issued four of these reports during each year which

reflected at the date of the report the exact holdings

of each fund at that time. They were listed in a tabular

form inside each of these reports and I believe all the

reports have been marked in evidence.

They are similar in each quarter, I mean the format of each report.

Now, each report lists the holdings by security of each of the funds, common stock or non-common stock, which they would sometimes denote fixed term investment or short term investment or preferred stock or some other appellation which might fit the description of the stock.

They were grouped normally by industry types as opposed to being grouped in alphabetical order.

Now, I took the Stock Fund reports which are one of the two funds for each quarter, beginning in the quarter that ended with the last day of June, 1966, and compiled from each of those quarterly reports a tabulation of the holdings of each individual issue of stock that might be held at any one time.

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Quint-direct

On each sheet of paper that I used to prepare these reports, I would put the name of the corporation or the stock issuing company, normally a corporation, and then from the first line on through in chronological order, list the number of shares and the dollar value of those shares that that fund held at that time.

So after the completion of analyzing all the Stock Fund reports from June '66 through December 31, 1967, I had a list of every stock issue that was ever held in Stock Fund over that period of time, and at any one point in time the dollar amount and the number of shares that the Stock Fund held of that issue.

Then with those compilations I then took
the quarterly report for Balanced Fund, which reflect
the holdings of Balanced Fund at the exact point in time,
each quarter, from June 1966 to December 1975.

Taking any one quarter's report, I then logged onto the same sheets that indicated the name of a company whose stock was held in Stock Fund, the amount in shares and in dollars that Balanced Fund held of that same issue.

So after -- this was done for every quarter through December of 1975, except for a few quarters except

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where the work has not yet been completed on.

The resulting collection were a group of sheets, each sheet reflecting one stock issue, one corporation stock and indicating that at any point in time from the quarters ending in June of '66 through December '75, whether Stock Fund held that stock and if they did in what amount at that time.

And then whether Balanced Fund held that stock at the same amount at the same point in time, and if so to what extent in shares and dollar amount.

Now, using those sheets and in addition maintaining lists to the side of those common stocks that were held in Balanced Fund that never appeared over the course of these almost ten years in Stock Fund, I did a compilation for each quarter of the period covered from June, 1966, to December 1975.

The compilation showed, these summary sheets showed --

MR. SCHWARTZ: I object, your Honor. I don't think this was responsive to what the question was.

MR. FRANKEL: Yes.

Q Why don't you stop your answer there. You have answered the question I asked Let me ask the next question.

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Quint-direct

What, as the result of the work you did, did you find there was any similarity in the stock holdings of the two funds?

MR. SCHWARTZ: I am compelled, may it please the Court, to object to that question.

I must object first on the ground that I am reluctant to be certain of which, and I feel I am compelled to be certain.

Mr. Quint is a lawyer associated with the firm which has been attorney for the plaintiffs in this action since its inception. To my personal knowledge, he has been an attorney for the plaintiffs in this case since its inception. Particularly in the light of disciplinary Rule 5101, I must object to any testimony on his part which relates to any matter other than the one which is clearly uncontested or which relates solely to a formality.

Now, if Mr. Quint is testifying to compilations from quarterly reports since those quarterly reports are in evidence without any objection, then I say his testimony is wholly irrelevant and is beside the point, and is unnecessary and the problem posed by the disciplinary rule is obviated.

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THE COURT: Mr. Frankel, without indicating whether I agree with counsel's interpretation of 101 in a non-jury case, what is your response to his assertion that the documents are in evidence and can be interpreted by the Court?

(continued on next page.)

End 1B

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MR. FRANKEL: We are trying to lighten the Court's burden going through these to arrive --

THE COURT: Might that not be accomplished by the submission of proposed findings?

MR. FRANKEL: It has been already accomplished by the pretrial order, and the conclusions that Mr. Quint is about to come forth with, if he is permitted to do so, those are already contained in the pretrial order as uncontested.

THE COURT: Is there a need for us to address it from the stand then?

MR. FRANKEL: I suppose since it is in the pretrial order, we can leave it there.

THE COURT: Fine. Do you wish him to step

MR. FRANKEL: Unless you have any questions.

MR. SCHWARTZ: No, sir.

THE COURT: Step down.

If you wish you can direct my attention specifically to the portion of the pretrial order or supplemental you wish to be made known.

MR. FRANKEL: Perhaps I could do that right now.

In the pretrial order the extent of the similarities is set forth starting on page 4 of the pretrial

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order and continuing through page 6.

Now, if your Honor please, it is rather awkward but I have not received any answer to the supplemental
amended complaint from the two funds, and part of my job
here is to prove that my plaintiff is an owner.

As to one plaintiff, I have no problem because there are exhibits which show that they are owners, but as to the other plaintiff, I need the answer because the answer of that Fund presumably is going to admit he is an owner.

If they don't admit it, I will have to prove it. I don't know what thir position is.

MR. MILLER: Speaking for the Balanced Fund, our answer will admit that the plaintiff is a holder of the shares of Balanced Fund.

MR. FRANKEL: If your Honor please, with that admission the plaintiff can rest.

THE COURT: Why don't you reserve any motions?

MR. SCHWARTZ: Yes, sir.

THE COURT: Mr.Schwartz?

MR. SCHWARTZ: Your Honor, I offer in evidence
Defendants' Exhibits A through DT, and for your Honor's
convenience, I have here a list of those documents.

THE COURT: I think I have one, counsel.

MR. SCHWARTZ: We did give you one?

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All are received, there being no objection.

MR. FRANKEL: Thatis correct.

I assume these are the ones we marked together?

MR. OWEN: Yes.

MR. SCHWARTZ: Mr. Woods, please.

(Defendants' Exhibits A through DT, inclusive, received in evidence.)

1	pgb-4	Woods-direct	68 A 16
2	ROBER	A. WOODS, cal	led as a witness
3	by t	ne defense, being first duly s	worn, was examined
4	and	testified as follows:	
5	DIRECT EXA	MINATION	
6	BY MR. SCH	WART2:	
7	Q	Mr. Woods, where do you live	?
8	A	470 Orchard Lane, Winnetka,	Illinois.
ę	Q	What is your occupation?	
10	A	1 am a partner of Stein, Roe	& Farnham.
1!	Q	Do you hold any position in	the Balanced Fund?
12		MR. SCHWARTZ: May it please	the Court, I will
13	not refer	to the fund by its full name.	
14	A	I am the president.	
15	Q	Do you hold any position in	the Stock Fund?
16	A	I am also president.	
17	Q Q	For how many years have you	held those positions
18	in the tw	funds?	
19	A	I was elected president in 1	971,
26	Q	Of both funds?	
21	Å	Of both funds.	ε,
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Q Prior to becoming president of both funds in 1971, what, if any, offices did you hold in the two Funds?

A I was assistant secretary of the Balanced Fund at its inception in 1949. I became secretary in 1954.

I became a director of the Balanced Fund in 1967 and I became a director of the Stock Fund in 1967.

Q Would you tell the Court, Mr. Woods, briefly, of your educational background?

A l grew up and was educated in the public schools of Evanston, Illinois.

I went to the University of Rochester on a prize scholarship, and I graduated Phi Beta Kappa, was president of the student body of Rochester.

I then went to Harvard Business School on a National scholarship.

I was interrupted by three pairs of service in WW2, returned to Harvard Business School, received my master's degree in business with distinction, and was a Baker scholar, which is the Harvard honorary.

Q Are you a trustee of the University of Rochester?

A I served five years as alumni trustee and now technically I'm an honorary trustee.

Q Are you now a director and have you served in

1	2 paner		
2	the past as president of the Juvenile Protective		
3	Association?		
4	A Yes. It's a charity dealing with neglected		
5	and abused children. I was president.		
6	Q Have you served as a director of the Infant		
7	Welfare Society of Chicago?		
8	A I have, and I'm still a director.		
9	Q Where does Stein, Roe & Farnham have its		
0	headquarters?		
	A In Chicago, at 150 South Wacker Drive.		
12	Q Is that where you personally maintain your		
13	office?		
14	A Yes.		
15	Is Stein, Roe & Farnham a partnership?		
16	A It is.		
17	Q Tell the Court briefly what the business of		
18	Stein, Roe & Farnham is.		
19	A Stein, Roe and Farnham is in one business and		
20	that's investment counseling. Our sole business is to		
21	give investment advice and manage portfolios.		
22	We are not bankers. We are not brokers.		
23	We are not investment bankers. And we have no affiliations.		
24	I think we have no conflicts of interest;		
25	solely giving investment advice, that's what we do.		

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2	Q	How large an organization is the firm?
3	A	There are approximately two hundred people.
4	Q	Of the two hundred, how many are professionals?
5	A	Approximately seventy.
6	Q	What is the approximate value of the assets,
7	portfolio a	ssets, of Stein, Roe & Farnham's clients
8	managed by	the firm?
9	A	It is in the neighborhood of \$4 billion.
10	Q	Stein, Roe & Farnham serves, does it not, as
11	investment	manager for the Balanced Fund?
12	A	It does.
13	. Q	And it serves in the same capacity, does
14	not, for t	he Stock Fund?
15	A	Yes.
16	Q	What, as of this date, are the approximate
17	assets of	the Balanced Fund?
18	A	The Balanced Fund assets at year end were
19	\$137 milli	on. They are at least 10 percent higher today.
20	Q	What were the assets of the Stock Fund?
21	A	The Stock Fund assets at year end were \$163
22	million, a	and they're 14 percent higher or so at the end
23	of the qua	rter.
24	Q	So, the total assets of the two Funds are
25	on the ord	der of \$300 million, as compared to \$4 billion

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in total assets under management?

- A That's correct.
- Q Tell the Court, briefly, Mr. Woods, how
 Stein, Roe & Farhnam goes about the business of selecting
 securities for the portfolios of its clients.

A We have a substantial research staff, including something over twenty professionals. About half of these are partners of the firm of Stein, Roe & Farnham.

We do extensive research in not only examining published data but in traveling and visiting the companies in which we are investing or which we think we might like to invest in.

I think we were one of the early funds to begin this sort of field research and we have valuable contacts that these men have built up over the years.

We do not investi in securities unless we have investigated the companies and gotten to know the people, have an idea of what we thing of the future of that business.

These research men have, on average, over ten years of experience in the business. Some of them go up to thirty years.

In addition to this work, we are doing more and more with the computer. We spent large sums of money

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in this area. It does not give you the final answer or make judgments, but it is a most helpful tool.

We have computer data on hundreds of companies concerning book value, dividends, plant investment and so forth. This is proving to be a helpful tool. That's what it is.

(Continued on next page)

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Q Does Stein, Roe & Farnham function in the area of long-range economic trends?

A We do.

Several of the research men devote themselves to the analysis of business prospects, business trends, interest rates, and this is important in setting investment policy.

Q Now, you said a moment ago in response to an earlier question that Stein, Roe & Farnham serves as investment manager for both of the Funds involved in this lawsuit; that's correct, is it not?

A That's correct.

MR. SCHWARTZ: If I may be forgiven for leading during this preliminary area:

Q Is it correct that Stein, Roe & Farnham serves as manager to each of the Funds pursuant to separate written contracts?

A That's correct.

Q And those are known, I take it, in the industry as investment management contracts?

A Yes.

Q Would you describe in summary form, Mr. Woods, what services Stein, Roe & Farnham renders to both Funds under these separate contracts?

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The most important service in my mind is the investment advice, the investment of the assets of the two Funds. That's where the research work and so forth feeds in.

In addition to that, Stein, Roe & Farnham provides office space to the Fund. It provides -- the partnership provides the personnel to run that Fund office. There are twenty employees of the firm working in the Fund office.

The Fund office itself files the SEC material. It files material with the fifty states; both Funds are registered and blue-skyed in all fifty states. It deals with the counsel and auditors, and it does the complete job of running two large corporations.

THE COURT: Am I to understand that what you are saying is that Stein Roe furnishes the office space to each of the two Funds and furnishes the personnel to run their offices, and that there are twenty employees in these offices serving the two Funds?

THE WITNESS: That's correct.

THE COURT: Are they intermingled? Is there any separation among these twenty people with respect to the Funds?

THE WITNESS: Certain of the people work

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specifically on the records of one Fund. We have a desk for one Fund, and another works on the desk of another Fund. The poeple who oversee the desks may be working on both.

THE COURT: Thank you.

- O Would it be fair to say, Mr. Woods, that

 Stein, Roe & Farnham provices to the two Funds all of the services which normally would be rendered to a corporation by salaried officers and employees?
 - A Yes, it does.
- Q Does the Fund have any salaried employee or officer, either Fund?
 - A No. Neither and has any salaried employee.
- O Now, I take it Stein, Roe & Farnham is paid for the services it renders to the two Funds?
 - A Happily, yes.
- Q Could you describe the method by which its compensation is determined in the case of the two Funds?
- A With each Fund, we have an investment management contract calling for a fee stated on an annual basis of 1/2 of 1 percent per year on the first \$100 million of assets under management. In each Fund, the excess over \$100 million is billed at a reduced rate of 4/10 of 1 percent.
- O Of the total expenses of each Fund, what proportion does the management fee constitute?

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A The management fee constitutes the great bulk of the expense. It would be better than 80 percent of the total.

- Of each Fund's total expense?
- A Of each Fund's total expense, more than 80 percent is represented by management.
- Q Are you generally familiar with the manner in which mutual funds are managed in this country?
 - A I think so.
- Q Is the method of operation you have described for these two Funds, that is, management by a separate corporation under contract, usual or unusual in the investment company industry in this country?
- A I think it is the most common method of operation.
- Q What is the expense ratio, Mr. Woods, of a mutual fund?
 - A YOu mean what is the definition of it?
 - O Yes. What is it?
- A The expense ratio is the ratio of the total expenses of the fund including the management fee to the total assets of the fund.
- Q What is currently, or at the end of the last year, the expense ratio of the Balanced Fund?

Woods-direct

- A It has run in the neighborhood recently of .58 to -- roughly, .6 -- 6/10ths of 1 percent.
 - Q And the Stock Fund?
- A the Stock Fund is very similar, maybe

 161, but these change from year to year. I am not giving

 100 in exact figure for one year.
- Yould it be correct to say that a fund which has an expense ratio of .6 spends in the aggregate 0/19ths of 1 percent per year for each \$100 of its total assets? Is that what the ratio means?
 - A 5/10ths --
 - o of a sent.
 - A Yes.

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- No, wait. It is 60 ments per \$100. It is 60 ments per \$100. The solution would be 1 percent.
 - MR. FRANKEL. Isn't it 60 cents per \$10?
- MR. SCHARTZ: 60 cents per \$100.
 - A If I percent expense ratio would be \$1 for \$100, 5/10ths would be 50 cents for managing \$100.
 - Is the expense ratio, as you have just described it, the generally accepted measure in the investment company industry for comparing the expense performance of mutual funds?

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it for one investment management firm to manage more than

purposes of computing the fee?

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There are some. I can think of several.

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Q In your view, is there such a thing as a prevailing practice in this regard? What is more common where there is a complex --

MR. FRANKEL: I will object to that unless the witness can tell us he made a study and has gone into this.

MR. SCHWARTZ: It is in evidence. We have a tabulation in evidence.

I will withdraw the question.

Q Are you aware, Mr. Woods, of the fee arrangements for the group of mutual funds managed by Eaton & Howard in Boston?

A Yes, I am.

Q Could you describe to the Court what those fee arrangements are, in general terms?

A My recollection is that they are aggregated for their funds, but that the fee runs at a straight 1/2 of 1 percent.

- Q On all of the fund assets in the aggregate?
- A All of the funds' assets in the aggregate.
- Q What is your latest information on the total assets of the funds under management by Eaton & Howard?
 - A They are in the neighborhood of \$300 million.
 - Q Is it correct that if the formula employed by

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Eaton & Howard were applicable to these Funds, the fee would

be higher by about \$100,000 a year?

A That's correct.

Q Would you tell the Court what you know about the fee arrangements of the Keystone group of mutual funds in Boston?

A Keystone i a large group with several funds.

Their assets are in the neighborhood of \$1 billion.

O A billion?

A \$1 billion, as I recall.

They aggregate the funds for fee purposes, and they charge 1/2 of 1 percent on the first \$500 million under management. Then they drop it to 45/100ths on the next \$500 million, and I think there is another drop over a billion, but it's never concerned us. I think it goes down to 4/10ths at a billion.

Q In the case of the Keystone organization, is there an additional charge of 1/4 of 1 percent on the first \$500 million of assets called a recurring charge?

A They do have an additional charge to cover expenses and so forth.

Q Is it correct, then, that on the first \$500 million of assets managed by Keystone that the management fee and recurring charge aggregates .75 percent?

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Yes, sir.

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So, if the Keystone formula were applicable to these two Funds, and if the assets of these Funds were aggregated, is it correct that the additional

Yes, that's correct.

cost of the two Funds would be about \$150,000?

What do you know about the fee arrangements of the National Securities group of funds which, as I recall it are managed here in New York?

À National Securities & a contract, as I recall, that is 1/2 of 1 percert on the first \$410 million and then drops to 3/8ths of a percent on the excess.

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What do you know of the fee arrangements of the United Funds, managed in Kansas City?

United Funds is another large complex with assets, I believe, in excess of \$1 billion. a fee of one-half of one per cent on the first \$500 million It then drops to 45/100ths on assets above \$500 million, and I am not sure whether there is ano ther step down or not.

If I can ask a question to which the answer is If the Keystone or National fee formula were applied to these two funds, is it correct that the excess cost of the two funds even though aggregated would be about \$100,000 a year?

> A Yes.

I believe you testified earlier, Mr. Woods, that the Balanced Fund was organized in 1949.

Correct.

That was the first group of two funds to be organized?

> A Yes.

> > WHITHER.

Could you tell the Court what the investment policy of the Balanced Fund is?

The Balanced Fund was organized to make the services of Stein, the, Parnham available to investors

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who cannot have enough to have an individually managed account. It was managed and has always been managed as a complete investment program.

By that I mean we have had both stocks and bonds, therefore the name "Balanced" was used. That is the way in which the average Stein, Roe & Farnham account was to be handled. This was to be a complete account for the person who wanted our services.

Q Generally speaking, what does the portfolio of the Balanced Fund consist of?

A Generally speaking, it consists of common stocks, some long term bonds, and some short term fixed income securities.

Q What, generally speaking, has been the relationship between the common stockholdings and the fixed income
or bond holdings in the Balanced Fund?

A The common stock position of the Balanced Fund, say for the last ten years, has run in the sixty-five to almost seventy-five per cent range. In other words, stocks have made up two-thirds to almost three-quarters of the porfolio of the Balanced Fund.

Q Now, the Stock Fund was organized, as I recall to

A 1958.

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- Q For what purpose was it organized?
- I recall discussions, we ran into many people who had fixed assets in the form of pensions, savings accounts, insurance and who really didn't need the fixed income portion of the Balanced Fund. What they needed in their investments to balance their total picture was an all stock fund.

It was to meet this specific need that we decided in 1958 to organize and offer the Stock Fund.

- Q What is the investment policy of the Stock Fund?
- A The Stock Fund will ordinarily remain essentially fully invested in common stocks and that is usually meant in the 93 to 96 per cent range. some little reserve for buying securities and operations, so forth.
- Q Both Funds pay dividends, do they not, to their shareholders?
 - A Yes, they do.
- Q Is it correct that these dividends are simply a passing through of dividends received by the Funds on the securities which they own or interest on fixed income securities?
 - A The dividends of the -- the ordinary dividends

of the Funds are a pass through of the income the Fund receives, less the expense of management.

The net income is paid quarterly to all shareholders.

Q How does the rate of return using dividend in that sense of the Balanced Fund compare generally speaking over the last ten years with the rate of return on the STock Fund?

A The rate of return on the Balanced Fund has been somewhat higher because that portion of the Balanced Fund that is invested in fixed income securities in an income sense has benefited from the higher yields on bonds as compared to stocks, the Balanced Fund therefore pays somewhat higher percentage return.

Q Would it be correct to say that generally speaking over the past ten years the dividend rate on the Balanced Fund has been of the order of 50 per cent higher than the dividend rate of the Stock Fund?

A Yes, of that magnitude.

Q I recognize that portfolio managers don't like the word and that is the word "conservative." But are Balanced Funds referred to sometimes in the industry as more conservative investment?

A Yes, they are.

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Q What do you understand by the use of that term in that context?

A To me it means that there is less risk to the owner of shares in a Balanced Fund than the risk of owning an all Stock Fund, because while bonds and other fixed income securities may fluctuate in value with changes in interest rates, their fluctuations are generally much less that the stock market, particularly as we witnessed in the last few years.

Q Now, you testified, Mr. Woods, that the Stock Fund was for all practical purposes at all times fully invested in common stocks.

A Yes.

Q And there have been approximately 75 per cent of the assets of the Balanced Funds are ordinarily invested in common stock?

A 75 per cent is usually the maximum. It is somewhat less than that in the Balanced Stock.

Q Is there any similarity between the common stocks held by the Balanced Fund and the common stocks owned by the Stock Fund?

A Yes, there is.

Q What is the extent of that similarity?

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A There is a substantial similarity, the reason being that when Stein, Roe & Farnham finds common stocks that it thinks are attractive, we think they are attractive for many of our portfolios and I think it is quite natural that if we had a stock, be it IBM or Eastman Kodak, we liked, that we would be immolined to use it in both funds. We have stated in the brochure that the common stock portion of the Balanced Fund is similar to the Stock Fund.

MR. FRANKEL: What brochure.

MR. SCHWARTZ: You can ask him on crossexamination, if you would like, or if you want to ask him now. I have no objection.

MR. FRANKEL: You mentioned, you stated in a brochure that the common stock holdings of both corporations are similar. What brochure are you referring to?

You are not referring to a prospectus, are you?

MR. SCHWARTZ: No. It is a document in evidence
Mr.Frankel.

A No, there is a brochure which describes both funds and discusses the difference which we use to send to a prospective shareholder to try to get him to know what the funds are like.

I am sure it has been submitted in evidence.

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Schwartz can identify for you which exhibit it is.

together was it was narked at the denomition, but the number shot made here for me. The except is not made here for me.

- ... Are the Balanced Fund and Stock Fund investment
 - 105.
- as contrasted with an ordinary investment company?
- in no-load fund is one who theres our offer to the public at net esset value, with no commissions or loading charge or enything added on. In other words, if a stateholder puts a thousand dollars into either of these runds, he is buying a thousand dollars worth of assets.

 There is no commission
- O How coes the ordinary investment company work as contrasted to a no-load fund?

A Most funds have selling organizations which charge a loading charge, so that you pay asset value, plus that loading charge or commission to buy shares in the fund.

Generally speaking, what is the level of the loading charge as . Is called in the industry?

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A I would say a 7 to 9 per cent range is fair on subscription of modest size. When you get into the six figure numbers, it goes down a little. I would say seven to 9 per cent is the average loading charge.

O In the case of an ordinary fund, a purchaser

Q In the case of an ordinary fund, a purchaser who invested \$100 would have \$91 or \$89 going to work for him?

A Is that range, yes.

Q As opposed to a no-load fund where all \$100 goes to work immediately?

A Correct.

Q I asked you some questions earlier about Keystone
National Securities, United Funds and one other fund
complex, Eaton & Howard. ARe any of them no-load funds?

A Yes, I think.

O Which one?

A Eaton & Howard. I am pretty sure.

O But Keystone is not?

A No.

Q In the case of Keystone in addition to the higher fee, the organization makes a profit presumably on the share of the sales load which it receives on the fund shares?

A That's right.

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the sale of Fund shares?

No.

Does it receive any compensation for the sale of Fund shares?

No.

Is it correct that any shareholders of either fund has the right at any time to redeem its shares at net asset value?

That is correct.

THE COURT: One moment, please.

(Pause.)

THE COURT: Before you go on, Mr. Schwartz, the question and answer before that.

(Record read.)

BY MR. SCHWARTZ:

Each fund, Balanced and Stock, has a board of directors, does it not?

Yes.

Could you describe the composition of the board of directors of the two funds? I won't hold you to specific nu mbers, generally speaking.

One has 11 directors, I believe, and one 12. Each fund has three outside directors, people who are

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not affiliated with Stein, Roe & Farnham, Messrs.

Cooper, Hunter and Jeuck.

Q Who is Mr. Jeuck?

A Mr. Jeuck is spelled J-u-c-c-k, is a professor in the graduate school of business at the University

of Chicago.

He has been a director of both funds since

1969?

A Yes.

Who is Mr. Hunter?

A Mr. Hunter is a retired vice-president of

Inland Steel Company in Chicago. He has been and remains

active in a number of civic and charitable organizations.

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Q The remaining directors of both funds, are they partners of Stein, Roe & Farnham?

A The third unaffiliated director is Mr. Cooper, who heads the firm of R. Cooper, Jr., who are large distributors of appliances.

MR. SCHWARTZ: I would like to point out at this time, your Honor, because I think it is the appropriate time to do it, that it is stipulated in the pretrial order that the three outside directors which Mr. Woods has just identified are neither interested nor affiliated within the meaning of the investment company act.

By definition that means that they are not controlled, therefore independent in any sense -- not controlled.

Q Mr. Woods, is there in the investment company industry a generally accepted measure of a mutual funds investment performance?

A Yes.

Will you describe it, please?

A Investment performance in the industry is most generally measured by comparisons with other funds of similar types, and there are a number that are well known and used, such as Wiesenberger, Lipper Study, and we all spend time comparing our results with those of competition.

Q By "results," are you referring to per cent appreciation or per cent depreciation as compared to comparable funds over a period of time?

A Yes, and really more than just an appreciation or depreciation, the general yardstick today has become total ruin, which includes your appreciation, depreciation, capital gains, and ordinary income.

In other words, what have you produced with these dollars that you are managing?

Q I take it you have reviewed and are familiar with the performance of these two funds as opposed to the industry as a whole, and other funds with comparable investme objectives?

A Yes.

Q Has the investment performance of these two funds been reported to and reviewed with the three outside directors you just testified to on any regular basis?

A It is reported to them in tabular form at quarterly directors' meetings.

Q How does the investment performance of the Balanced Fund and the Stock Fund compare with the industry as a whole?

A Both funds have had above average records over an extended period of years compared with the industry.

You testified, Mr. Woods, that each fund was managed by Stein, Roe & Farnham, under the management contract, and you described the management contract in general terms. How does that contract come into existence? Who decides for the Fund that it will enter into a contract or renew it?

A Each year we discuss with the outside directors and then with the full board the record of the fund, the cost to the shareholders, and an expense study, and with this information in hand they approve the contract. It has been approved unanimously by the outside directors annually and it hasn't been approved bythe full board.

Q How often does htis review by the independent directors of the management contract take place?

A It takes place annually prior to their vote to go ahead with it. It is done annually.

Q Is it correct that in the case of the Stock
Fund the existing contract, with only minor changes from
what it was, then was submitted to and approved by its
shareholders in February of 1968?

A Yes.

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2 Q Is it true that in the case of the Balanced
3 Fund the contract was submitted to and approved by
4 its shareholders in 1969?

A Yes.

Q Is it correct that the shareholders of both funds approved renewal of the contracts in 1972, after the commencement of this lawsuit?

A That is correct.

Q You described, Mr. Woods, or identified, an expense study which is given to each of the independent directors each year in connection with its renewal of the management contract.

Let me show you Exhibits CK, CX and DK, which
purport to be expense studies for the years '67, '68, and '75

Are these the expense studies you alluded to
a moment ago?

A Yes, they are.

Q Would you describe again in general terms what these studies contain?

A We have been doing these for a number of years and it starts off with the gross fees received by Stein, Roe & Farnham from each fund. We then deduct those expenses paid by Stein, Roe & Farnham that are strictly attributable to the funds.

They include legal fees that the firm pays on registrations and so forth, because Stein, Roe & Farnham pays that rather than having the fund do it -- its printing and postage that has to do with the fund, includes the compensation of the fund office personnel who are compensated by STein, Roe & Farnham and who work solely on the funds.

It includes the rent of the floor space that is used by the fund office -- all expenses that are strictly for the fund.

We then allocate other expenses of the firm between the funds and the individual accounts using as a basis the asset value, so that the expense of the research department, if the funds are 7 or 8 per cent of our total assets, pick up that percentage of the total research which is done for all clients for the firm.

Similarly the rent, the fees, other things of the firm, are allocated on that basis.

We get down to a figure that we think is a fair figure of what the net income from each fund is, and then to make it comparable with corporations we deduct what would be the Federal and State taxes and come out to a net income figure for each fund.

Woods-direct

Q Are those studies given each year to the outside directors before the meeting at which they are to consider the management contract?

A Yes. For a number of years our practice has been to prepare and discuss this material with them at the January directors' meeting, so that they will have plenty of time to ask questions and come back before they are asked at the April board meeting to approve the management contract for the ensuing year.

Q Are these materials you have just described made available at the January meeting?

A They are. There may be a few refinements after that.

In January we still have to make a little estimate of the December expenses, but they are very, very close and at the April meeting they are given the finalized figure.

Q I hand you now Exhibits DO, DP, DQ, DR, DS and DT. I ask you if you can describe in general terms what these are.

A Give me a second, please.

(Pause.)

These are copies of the agenda of various

Woods-direct

Stock Fund. This type of material is submitted to each director several days prior to the directors meeting so that he has a chance to study the things that he will be asked to act on at the directors' meeting.

Q In addition to the agenda, what kinds of materials are included in the package which each director gets?

A It includes, first, a recommendation for the quarterly dividend backed up by financial data showing the earnings; it includes the record of subscriptions and redemptions to the Fund and of investment performance; it shows the portfolio changes in detail, stock by stock, that were made in the preceding year.

That is following by an analysis of the reasons for the transactions.

In the case of the Balanced Fund, it includes a page on fixed income securities, what has been done in that area and the reasons for it.

If it is the meeting where the advisory agreement is to come up, it includes a copy of the proposed agreement.

It includes the minutes of the preceding directors'

meeting, and then either with this or at the meeting the

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directors are given a comparative performance study comparing our funds with others. That is sometimes not
ready until the final meeting, but this is prepared for
each meeting, quarterly.

Q YOu have read the complaint in this case, I take it?

A Yes.

pgb-8

THE COURT: The amended complaint?
THE WITNESS: Yes.

Q You are aware, are you not, the plaintiffs contend that for purposes of computing the fee, the assets of the two funds should be aggregated, or the two funds should be merged, so that their assets would be aggregated for the purpose of calculating the fee.

YOu are aware of that?

- A I am aware of that.
- Q Let me ask you to make an assumption.

I askyou to assume that the Balanced Fund and the STock Fun- can be merged, so that you have one corporation instead of two.

And you are able to do so in such a way that the respective identities of the two portfolios, the Stock Fund and the Balanced Fund, are preserved.

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A YOu mean we would have two portfolios within a single corporation?

(continued on next page.)

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Yes. Q

Assuming, for the moment, you could do that, what, if anything, would be the savings to the shareholders of the two Funds if you did that, apart from the management fee? Leave the management fee aside for the moment.

I think they would be minimal because I would assume each portfolio, each Fund itself, would have to be registered with the SEC, with all the states, and we would have to do all the accounting, so having them under one "umbrella," so to speak, I don't think would make much difference.

I am going to ask you to make another assumption 0 Mr. Woods.

Let's assume instead of assuming a merger I just asked you to assume you left things as they were, as far as corporate structure is concerned, but the management contracts provided instead that for the purpose of calculating the fee of the two Funds the assets would be aggregated.

Do you understand my question so far and what I am asking you to assume?

Yes.

If that were done, would there necessarily be 0 any reduction in the management fee payable by either Fund?

Woods-direct/cross

A I feel sure there would not be, because we would suggest that the contracts be changed and we would have a higher break point on the fees.

We look at the total dollars we are getting for managing these two Funds and what we thing we are making from them, and that's the important step to me in starting forward, not how you allocate.

MR. SCHWARTZ: I have no further questions.

THE COURT: You may inquire.

CROSS-EXAMINATION

BY MR. FRANKEL:

Q When Balanced Fund first started, did it have the step down in the management fee?

A No. It did not. It was a straight half of l percent.

Q Can you tell us how the step down of the management fee came about?

A Yes.

because it was so small. As the Fund grew and it approached -- it was approaching \$100 million, which would be in the early 1960s; I can't give you the exact date -- it seemed to us, the partners at Stein, Roe & Farnham, the advisor, that there were some economies when a Fund

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becomes larger, and we, ourselves, went to the shareholders and suggested that when the Fund passed \$100 million, the assets over that level be billed at .4. That's the way it happened.

Q In other words, there is a reduction in your expense, and therefore you are willing to take some reduction in your fee; is that correct?

A Yes. In that corporation, yes.

Q You mentioned certain investment management companies that managed more than one fund.

Do you know whether in any of those cases the two funds or more with a common management are very similar or are very dissimilar?

Can you think of any where the funds are very similar?

A I have not studied the portfolios enough
to say taht here are two that are very, very similar. I'm
just not --

Q Isn't it true in the Keystone group of funds each fund is different to a very large extent?

A They do have different funds, yes.

Q And isn't it true also that Eaton & Howard has different funds, different industries, even?

A They have a balanced and a stock fund.

4 pgmch	Woods-cross
Q	Have you ever compared the stock holdings of
their bal	anced fund and the stock holdings of their stock
fund?	
A	I have not made a detailed comparison.
Q	In addition to the investant management
ompanies t	hat you already have told us about, are there
any other	companies that you know of that manage more than
one fund?	
A	Yes.
Q	Such as?
A	Scudder, Stevens & Clark, T. Rowe Price.
Q	Do any of those, as far as you know, aggregate
the asset	ts of more than one fund or the stock holdings
of more	than one fund when they compute their fee?
A	I believe they do not.
Q	Are you telling us there are none that make
this agg	regation?
A	The ones that we have discussed are the ones
that I'm	aware do make the aggregation.
Q	Did you say do or do not make?
A	The ones mentioned before, such as Keystone,

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is not another complex in the country.

Q Would it be accurate to say, so far as you know, that sometimes when there are two or more funds under joint management, the fees are figured on the aggregate of the funds, and sometimes they are not? Is that accurate?

A Sometimes.

Q Aren't your services, so far as stock investments are concerned, almost exactly the same to Balanced as the Stock Fund?

A When we do our research to select attractive securities, we are really working for all of our clients and if we find attractive industries or attractive securities we will use them broadly.

It would be impossible to construct portfolios and have each person have a different group of stocks.

If you have your favorites they're your favorites, and I think you would be hurting your shareholders of one fund if you didn't put them in.

Actually, don't you make virtually the same stock recommendations to both Funds, and aren't their orders carried out together so you don't have one Fund competing with the other?

A We look at each Fund separately, depending on

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what cash it has to reinvest, whether it's had a recent cash addition, and so forth, and we then make a recommendation that we think is appropriate for that Fund; and it is true, if we started to buy a security newly added to our list, we would try maybe to put in a joint order to get a better execution for shareholders of both Funds.

I'm just looking at what we have already put in the pretrial order by agreement.

Isn't it true that 86 percent of the total investment of Stock Fund is the same securities as constitute 71 percent of the total investment of Balanced Fund?

I can't attest to the exact accuracy of those figures, but there is, I know, and has always been by design, a great similarity between the Stock Fund and the stock portion of the Balanced Fund.

You don't have one Fund buy one week and the other Fund buy next week, do you? They buy together?

They buy at the time that the Fund investment committee decides to go ahead. We don't favor one Fund over another.

Isn't it true --

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MR. SCHWARTZ: Have you finished your answer?

Hasn't that always been the case?

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Correct.

Yes.

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Q	Before this action was commenced in '72, was
there any	discussion in the board of directors meeting of
either Fu	nd as to the possibility of reducing the
managemen	t fee by insisting on aggregating the assets before
the step	down took place?

A I don't recall any such discussion.

In each Fund it was the firm and the directors who went to the shareholders and suggested the reduction in fee when we got close to \$100 million, and we thought these fees and total costs were very fair and we never discussed aggregating.

Stein, Roe & Farnham operates at a profit, does it not?

A Yes.

Q Can you tell me whether the services that you render to the two Funds in question are profitable or whether you perform those services at a loss? Can you tell me?

A They are profitable according to our expense studies and the profits seem to us to be kind of modest.

MR. FRANKEL: I have no questions.

THE COURT: Any redirect?

MR. SCHWARTZ: No redirect, your Honor.

THE COURT: You may step down.

(Witness errused)

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MR. SCHWARTZ: I would like to apologize to the Court. We have two more witnesses but they are en route from Chicago at the moment. I had no idea we would be finished this quickly.

My direct examination for each of them will be five minutes.

THE COURT: Have you a rough estimate when they will be here?

MR. SCHWARTZ: They won't be here until 7:00 o'clock tonight. They left at 4:00 or 5:00.

We will be ready to begin bright and early in the morning and be finished before lunch.

I apologize for not having them here earlier.

THE COURT: I was about to take a few minutes recess anyhow.

We will resume in the morning at 10:15.

(Adjournment taken to April 15, 1976 at 10:15 a.m.)

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THE COURT: You own shares in each of the

Funds?

THE WITNESS: Personally.

THE COURT: And your profit-sharing plan also

THE WITNESS: Our profit-sharing plan has their money invested in the Stock Fund and in addition the Capital Opportunities Fund, which I have no connection with.

- Q What is the approximate dollar value of the holdings of the profit-sharing plan in the Stock Fund?
 - A Approximately \$300,000.
- Q As the director of the two Funds, you, during the course of the year, review documentary material relating to the business of the Funds furnished to you by Stein, Roe & Furnham?
 - A Do I do what?
 - O Do you review documents?
 - A I review the Funds, yes.
- Q Could you describe to the Court in general terms what the nature of the documents is that you review?
- A As a director of the Funds I review the prospectuses, the stock reports, all reports that go out to the public.

We also review the costs and the materials submitted to us by Stein, Roe & Farnham with reference to the operation of Stein, Roe & Farnham and the justification of their operation with us; and as an independent director I am constantly reviewing the Funds' operations.

(Continued on next page)

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Q Before each meeting of the board, do you receive
a sheaf of document relating to the business to be

transacted at that meeting?

A Yes, we do. They are mailed to us.

Q What, in general, are the subject matters covered in the documents sent to you before each meeting?

A Generally before each board meeting the information that we receive has to do with the operation of the Fund, the relative position of the holdings, the determination of any dividend, or action that we have to take at that meeting, and the general things that come up in the operation of the two Funds.

Q Do you regularly receive materials showing the expense performance of the Fund in relation to other funds?

A Yes, we do. We regularly -- we do receive other funds' information that gives us a comparison of what our cost and operation of the Stein Roe Funds is.

Q Do you receive information with respect to the investment performance of a Fund?

- A Yes, we do.
- Q How often do you receive it?
- A We receive the investments quarterly.
- Q Mr. Cooper, do you understand that as an unaffiliated or outside director of the two Funds you have

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a particular duty under the Investment Company Act with respect to the management agreements between the two Funds and Stein, Roe & Farnham?

A Yes, I do. The independent directors are responsible for the renewal of a contract as it comes due, and it is our responsibility to see that the expenses are justified , our opinion.

Q How often to the three unaffiliated or outside directors consider the contracts?

- A Yearly.
- Q Do they vote upon the contract yearly?
- A Yes, we do.
- Q Has the contract been approved each ear since 1969 by all three of the unaffiliated directors?
 - A That's correct.
- Q In consiering the management contracts each year, what factors do you personall take into account?

A We have a submission from Stein Roe of the costs that they show in the operation of the Fund, which we review, and we do this prior usually to the board meetings.

As we review this, we also look into the general operating costs of all funds similar to ours that are listed by services such as Lipper, to see that the

percentages of costs are comparable. We feel we are usually on the low side or median of all funds in the United States.

In addition to this, the review of this, in requesting that we would feel was excessive, and of course I personally feel that the Funds are extremely well managed and done on a very economical basis.

THE COURT: On that question, if the assets of the two Funds were aggregated, if the Stein, Roe & Farnham fees were approached in that fashion, on an aggregated basis, would it equal the combination of the Stein, Roe & Farnham fees presently charged on the non-aggregated basis presently?

any experience I have in my own business, and the only reason I relate this is that we do run each department separately in my own company. I have been in business all my life. I have had all sorts of propositions in my own company that was brought to me, and it would be my opinion to combine these fees the chances are just as good that the costs would be higher.

THE COURT: Let me ask you some other questions

If you don't mind -
MR. SCHWARTZ: No.

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THE COURT: You are not up to this, and maybe you plan to get to it.

Stock Fund holds no interest in bonds; is that correct?

THE WITNESS: That's correct.

THE COURT: Both the Stock Fund and the Balanced Fund have significant holdings in common stocks; is that correct?

THE WITNESS: Correct.

THE COURTE Can you estimate the percentage of common stocks held in common by Balanced Furd and Stock Fund? In other words, to what extent would you say each of the Funds, by virtue of advice received from Stein Roe, is holding common stock which is common to each of them, that is, from the same corporation?

THE WITNESS: No, I wouldn't be able to give you a percentage. In other words, I could say that they are quite similar in the stocks.

THE COURT: We have had a little bit of that already. I think in the pretrial order there was some reference to it.

Would you give that some attention before you conclude?

MR. SCHWARTZ: They are substantially the same,

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your Honor.

THE COURT: Substantially the same.

THE WITNESS: That's correct. You asked me the percentage.

MR. SCHWARTZ: There is no dispute as to that.

THE COURT: Go ahead, Mr. Schwartz.

MR. SCHWARTZ: I have just one more question, your Honor.

If the assets of the two Funds were aggregated for purposes of computation of the fee, would the fee formula now provided for in the contracts necessarily remain the same?

No.

Why not?

Well, I don't know how much you want me to go into this, but I believe if they were combined and we had o go to Stein Roe, or say our duty was to get someone else to do the fees, I believe they would be, chances are, they would be at least the same and perhaps higher.

The reason for this, in my opinion, is that the research and the things we get from Stein Roe, who incidentally handled many other investments besides our own, we are getting the benefit of a complete organization. If you just define why are they doing this research or

Cooper-direct

that research, it is the total result we get from the Stein Roe firm that we're talking about, the total cost.

so, if we did change the fee schedule, I would think that it is a possibility that it would result in a higher fee. Obviously, when you break the fee down and come up with the profit that the firm actually makes, I personally would not -- I know that it wouldn't be prudent for any other management group to handle it at that little profit.

MR. SCHWARTZ: I have no further questions.

(Continued on next page)

THE COURT: Mr. Frankel.

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CROSS-EXAMINATION

BY MR. FRANKEL:

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Can you tell us how you happened to be nominated as a director of the funds?

I was asked to go on the board of Stein, Roe by one of the partners and I decided that I would consider doing this. At the time I went to the two former directors that were formerly on the board. I went to their office and asked their opinion and whether they felt I would make a contribution to Stein, Roe. They said that I certainly would, and they would recommend that I take the position as a director of Stein, Roe.

Prior to that I have had a connection, I have known the principals of Stein, Roe for the last over 20 years.

In my business I have been consulted prior to this by Stein, Roe in terms of asking my opinion and I have talked to some of their analysts about the industries that I was familiar with at no compensation.

In other words, this had gone on for some 20 years.

Could you tell us which of the partners in Stein, Roe you are particularly well, acquainted with?

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2	A	That I am particularly well acquainted with?
3	· Q	Yes, you said you have known some for 20
4	years.	
5	A	Jim Stein, John Title, and I know most of the
6	partners.	I don't know what you mean by
7	Q	All right. Which one asked you to go on the
8	board?	
9	A	John Title.
10	Q	Are you familiar with the profits that Stein,
11	Roe makes e	ach year?
12	A	No, I am not.
13	The second secon	MR. SCHWARTZ: That is overall, Mr. Frankel?
14		MR. FRANKEL: First, overall.
15	A	No, I have no actual
16	Q	No way of knowing?
17	A	To my knowledge, I have no access to that
18	information	n.
19	Q	Now, if you run the funds the same as they are
20	run today v	with the same management and the same advisors,
21	but the fe	es are figured on an aggregated basis, with
22	a step dow	n after the first \$100 million, wouldn't there,
23	as a matte	r of arithmetic, be reduction of fees of \$100,000
24	a year?	

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- A As a matter of arithmetic?
- Q Yes, sir. I said, "if."
- A Well, that is a conjecture. I really wouldn't be able to answer that.
- Q Well, isn't it just a matter of arithmetic that if you step down at the end of 100 million insteadof at the end of 200 million, you save one-tenth of one per cent of 100 million which is \$100,000?
 - A The arithmetic is correct.
- Now, is there any reason known to you why the management couldn't stay the same and the investment advisor stay the same, but the assets be aggregated with a computation of fees under the existing formula of a step down at the 100 million point?
 - A Certainly. It can't be done in my opinion.
 - Q Why can it not be done in your opinion?
- A I believe that we are talking in terms of the management and the people concerned at Stein, Roe. That gets into the problem of their having the best available people and paying the current going rate.

We have the advantage of the firm in terms of the operation. But when you get into this saying "arithmetical," that isn't possibly true in any business I was in. I think the Judge asked me that. I

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Cooper-cross

don't believe that if you just start talking arithmetic, all arithmetic, 2 and 2 can always make 4. However, when you get into what the cost of our hiring a firm, which was if I was an independent director would be, I think that the fees are reasonable, in fact from any record that I can see that they are less, and if we went back to reconsider, say combining, you wouldn't just have an arithmetical progression to get to the same fee.

THE COURT: I am not sure I understand, Mr. Cooper. Assuming for the moment that fees are reasonable.

THE WITNESS: Correct.

asking, if you left the management arrangement the same, staffing arrangement the same, everything the same except for one thing, change the fee arrangement from one that is presently the result of two different contracts with the Stein, Roe and convert it to a single contract predicated upon the aggregation of assets.

What would be, at least, the arithmetic situation that would result as far as you can determine?

THE WITNESS: Wel., erhaps I made my answer not clear. The point being if we went back to STein, Roe and say we are not combining -- or any other management

ipb-5

Cooper-cross

company -- we would be reconsidering a complete new method of figuring in the cost of the operation of their fund and what they would have to charge us might necessarily be higher.

THE COURT: Well, that is an answer. That is an answer.

I think the question is looking at from the point of view of the funds, Balanced Fund and Stock Fund.

what would be the result to the two fu nds in terms of the kinds of fee that would result from a single management consulting, counseling compound.

That is rather from Stein, Roe. Stein, Roe might come back and say ther-e are all kinds of reasons we are not charging more.

But looking at it from the funds' point of view, what would you have to say about that?

THE WITNESS: Well, my point being that if you are talking just about the arithmetic, that would be a result.

But we don't know until we would combine the funds and ask someone to give us a fee, whether it would be a savings. My considered opinion is it would be higher.

THE COURT: Your point is well taken. We

Cooper-cross

Counsel, you would have to take some of those

percentages that were mentioned yesterday with reference
to some of these other comparable management consultant

firms which use the aggregate method.

Perhaps you can weave it into a hypothetical.

In other words, you know what his charge more or less is.

That is, you charge what the range is charged by other firms doing work that is similar to Stein, Roe.

THE WITNESS: Correct. Practically every one we studied there is a break point of funds.

MR. FRANKEL: May I continue, your Honor?
THE COURT: Yes.

BY MR. FRANKEL:

Q You did not hear Mr. Woods testify yesterday, did you?

A No.

Q Did you read the daily transcript of his testimony?

A No.

Q Well, can you tell us, if you know, what the reason is for the step down? In other words, the decline in the rate that you pay for the investment advisor

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and other services of Stein, Roe once you reach \$100 million in each fund?

- A Why that comes about?
- Q Yes.

A The fee drop, as you study all funds, you find this to be a common denominator, whether it is Scudder or any fund that I ever read about. My experience in management, we have been giving solum discounts to our customers for 45 years.

A lot of it becomes the trade practice in our business and this is a common thing in the investment field which is a relatively new art that is going back to the early fifties.

It is a customary matter and any fund that
we would ever go to -- let's say just arbitrarily, I
would say I am taking this some place else, I can read
and see that their fees are all set up the same and
I might choose to put one fund with one advisory service,
and one with another.

If I were just going out for that.
You asked how that came about.

I can't tell you how the industry evolved this way, but I can tell you the whole industry is set up that way.

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Cooper-cross

In other words, the second hundred million is handled at less expense than the first 100 million and thereofre the customer receives a volume discount, is that correct?

A No.

Q What is the reason for the volume discount?

A I am only saying to you that it is not just necessarily that second hundred million.

Q I withdraw that question.

In the case of each of the two funds that we are talking about, the parties, including the investment advisor, have agreed that there will be a smaller fee on the second hundred million than there is on the first hundred million, that is true, isn't it?

A That is absolutely right.

Q Isn't that because the expense of handling the second hundred million is slightly less than the expenses connected with the first hundred million?

A No.

Q You mean the expenses remain absolutely the same for the second hundred million?

A You see, when you get into that you are getting into a business I know a lot about in terms of my own.

You put an invoice through for a certain cost. It does

Cooper-cross

not make any difference whether that customer has purchased \$10,000 from you or 100 million. All the transaction costs run the same.

In the aggregate cost of running the business instead of going back to the first transaction we customarily say, "When you reach a given volume we give a rebate or a lower cost," not because the additional volume is there, but in terms of the total transaction with us.

- Q Let's get away from the business you know about.
- A This is all I can go by, because all funds have a reduced fee that I have ever seen, so the only thing I can justify it on is my own experience.
- Q You would say that that reduction is not because of a reduction in cost applicable to the amount, the higher amount?
 - A Not in any business I know about.
 - Q Let's concentrate on the fund business.

As you know, the investment advisor, the manager, doesn't sell anything the way you sell appliances. He just gives advice somewhat the way a lawyer or accountant does, isn't that true?

- A Advice?
- O Yes. And service.

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1	pgb-3 Cooper-cross redirect
2	A That is more like it.
3	The services you are involved in.
4	Q These services do not materially increase in
5	cost to the person giving it whether he is rendering the
6	service with reference to 100 million or with reference
7	to 200 million, do they? Certainly it is not twice .
8	as expensive to produce for 100 million as to provide
9	for 100 million?
0	A YOu are telling me that. I don't know that.
11	Q That is an answer that precludes further inquiry .
12	Now, you said, if I heard you correctly,
13	you are a director of STein, Roe, Farnham, is that correct?
14	4 The Balanced Fund and the Stock Fund. I
15	do: _ recall how the question was asked. I am not a director
16	of STein, Roe.
17	MR. FRANKEL: No further questions.
18	THE COURT: Any redirect?
19	MR. SCHWARTZ: Briefly, your Honor.
20	REDIRECT EXAMINATION
21	BY MR. SCHWARTZ:
22	Q YOu testified on cross-examination that you
23	had known some partners in Stein, Roe &Farnham prior to

joining the boards of the funds, is that correct?

24

Cooper-redirect

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- A That is correct.
- Q Had you ever received any compensation of any sort from STein, Roe & Farnham prior to becoming a director?
 - A None whatsoever.
- Q Could you tell us once again what the nature of that prior relationship was?

In terms of the relationship prior to that, in some detail, it so happens that for about 25 years

Jim Stein and I rode down the train together and had discussions in terms of all types of business. It involved particularly television 20 years ago. I had some very strong opinions about what I thought was going to happen to the industry, which was to the contrary to what other people thought, and at that time they invited me into a luncheon with the analysts of those departments to give my opinion of that industry.

That was one example of what I did. There was no compensation and it was strictly on the basis of their consulting me because they respected my knowledge in that business.

I had no interest other than that in Stein, Roe MR. SCHWARTZ: I have no questions.

THE COURT: Call your next witness.

Hunter-direct

(Witness excused.)

LEMUEL B. HUNTER, called as a witness by the defense, being first duly sworn, was examined and testified as follows:

DIRECT EXAMINATION

BY MR. SCHWARTZ:

- Q Where do you live, Mr. Hunter?
- A In Winetka, Illinois.
- Q What is your present occupation?
- A I am a retired vice resident of the Inland Steel Company.
 - O When did you retire from the Inland Steel Company?
 - A March 31, 1969.
 - Q Did you have any particular responsibilities as vice-president of the company?
 - A Yes.

At the time I retired I was vice-president in charge of administration, and in that capacity I was responsible for the annual report for the personnel functions for the Inland Steel Ryerson Foundation, and various other lesser responsibilities.

Q Have you been a director of the Balanced Pund

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	2	and of theS	tock Fund since 1969?
	3	A	Yes.
	:4	Q	Tell us what your educational bzckground is.
	õ	A	I went to Harvard College and had no graduate
	ŧ,	work of any	sort,
	7	Q	Are you currently the chairman, or are you.
	8	one of the	founders, or the founder, of the Urban
i.	Q	Dynamics In	tercity Fund?
		A	Yes.
	Young Young		(continued on next page.)
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pgmch	Hunter-direct

- O That is located in Chicago?
- A Yes.
- Q Could you tell us briefly what it said?

Well, it brings together a pool of contributions by people of modest means or family foundations who want to try to help organizations which are just getting started in the inner city, which are not, because they have no record performance as yet, in a position to go to some of the more established giving units, like the Community Fund or the Chicago Community Trust, and our staff investigates these organizations and then we give them, if we thing they deserve it, modest amounts of money and technical assistance in preparing budgets, preparing grant requests to foundations, and other giving sources.

It's a solt of risk venture to try to help organizations get started. Sometimes a rather small amount of money can help them get going or keep them alive until they can begin to get money from other sources and carry on.

- Q Were you president from 1962 to 1965 of the Welfare Council of Metropolitan Chicago?
 - A Yes, I was.
- Q Are you now, or have you ever been, a partner or an employee of Stein, Roe & Farnham?

A No.

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Hunter-direct

Q As a director of the two Funds, do you receive and review documentary material with respect to the business of the Funds?

A Yes.

Q Could you describe briefly the nature of the materials you review?

A Before each quarterly board meeting we get a report of the operations of the Funds during the preceding quarter with a report on the earnings and a recommendation for dividends to be paid.

We get a report of the purchases and sales.

We also get monthly inventories of the holdings of the two Funds.

We get preliminary copies of proxy statements for the annual meeting, of quarterly and annual reports to the stockholders of revisions to the prospectus, of SEC reports, and in general quite a good deal of material that tells us what the Funds are doing and what their records are.

Important among them are comparative cost reports which show how these two Funds are doing as compared with other funds managed by other investment counsel, and also records of changes in the asset value over varying periods, as compared with the records of other funds.

1	3 pgmch Hunter-direct
2	Q How does the expense performance of these
3	two Funds compare with others in the industry?
4	A Very favorably.
5	Q How does the investment performance of these
6	two Funds compare with others in the industry?
7	A Also very favorably; well above average.
8	Q Among the materials which you review, do you
9	review statements which show the profit to Stein, Roe &
10	Farnham derived from the management of the two Funds?
11	A Yes.
12	Q Mr. Hunter, do you understand that an outside
13	director or "unaffiliated director," as the term is sometime
14	used, that in that function you have a particular
15	responsibility under the Investment Company Act?
16	A Yes.
17	Q With respect to the management contracts?
18	A Yes, I do.
19	Q What is that responsibility as you understand
20	it?
21	A Well, the management contract between the two
22	Funds and Stein, Roe & Farnham goes for a year at a
23	time. It's reviewed annually and it is renewed only if
24	a majority of the outside directors approve it. So, as

a group, the three of us have the right to approve or to

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block the approval and continuance of the management contract.

- You understand that the three of you, and the three of you alone, have the right to renew or reject that contract?
 - Yes. It cannot be continued without our approval.
- How often do you consider the renewal of that contract?
 - Annually.
- Could you tell us what factors you take into account in considering the renewal of that contract?

Well, I should say, first, the ability and integrity of the managers, the members of the firm of Stein, Roe & Farnham, many of whom we know and see at the board meetings, and, secondly, the factors that we talked of a moment ago, the cost comparisons and the performance comparisons with other funds managed by other investment counsel.

So it's important to me to feel that our shareholders are being well served by Stein, Roe & Farnham in the management of these Funds, and I do believe that.

Do you have an opinion about the competence and integrity of the Stein, Roe & Farnham personnel who handle the affairs of the Funds?

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Hunter-direct

A Yes. I think that all of the ones that I know are men of integrity and ability.

Q You were in the courtroom, were you not, when Mr. Frankel asked Mr. Cooper how he came to become a director of the Funds?

A Yes.

Q How did you happen to become a director?

A I was asked by Mr. Harry Hagey, who was at that time president and now chairman of the boards of the two Funds.

O How would you know Mr. Hagey?

chairman of the budget committee of the Chicago Community

Fund and I was president of the Welfare Council. The

Council gets an important part of its annual funding from

the Community Fund and, that being the case, as an

officer of the Welfare Council, I knew the chairman of

the budget committee from year to year, and I knew Mr.

Hagey in that capacity.

Q Did you have any contact with him other than in this community work?

A No, not up to that time. That was my first acquaintance with him.

O I have one other subject to cover with you,

Mr. Hunger, and then you go home after Mr. Frankel is finished.

If the assets of the two Funds were aggregated for purposes of computing the fee, would the present formula, the formula presently provided for in the two contracts, necessarily remain the same?

- A No.
- Q Why not?

A Well, at present the formula that is in effect yields a return to Stein, Roe & Farnham of \$1,394,000.

- 0 Is that gross or net?
- A That's gross. That's the fee.

If the two Funds were combined, the application of this same formula would result in a payment of \$1,300,000, or \$94,000 less.

When you take the amounts of net income to Stein, Roe & Farnham of the two Funds for 1975, it came to, as I remember, \$125,000, and if you were to deduct the \$94,000 fee income from the \$125,000 net that they received, you would get a pretty low figure.

I doubt seriously that Stein, Roe & Farnham or any other investment counseling firm would be willing to perform the services for that small amount of net income, so if we directors were to consider the services of Stein,

Roe & Farnham or anybody else, I think we would necessarily have to negotiate a higher return than would result from the application of this formula to the combined assets of the two Funds.

MR. SCHWARTZ: I have no further questions.

(Continued on next page)

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CROSS-EXAMINATION

BY MR. FRANKEL:

Q Is a Mr. Hagey to whom you referred connected with Stein, Roe & Farnham?

A I think he is in retirement or semi-retirement, but, yes, he was for years a partner in Stein, Roe & Farnham.

And after you first met him, but before you became a director of the Funds, did you come to know Mr. Hagey pretty well?

A Not intimately, but well.

Q Now, how did you determine that the Stein Roe profits on these two Funds is only approximately \$125,000?

A Well, I added up the figures on the reports that are submitted to me.

Q In other words, Stein Roe reports to you as to what their expenses are in connection with the two Funds?

A Yes.

Q You took those expenses and subtracted them from the fee which you knew?

A Yes. Well, the report includes all of these figures and the net income to them.

THE COURT: All right, thank you.

THE WITNESS: Yes.

Anything further?

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MR. SCHWARTZ: No, your Honor.

MR. FRANKEL: May I just ask one question of the witness because of the question your Honor asked.

CROSS-EXAMINATION CONTINUED

BY MR. FRANKEL:

Q Isn't it true that you really have a joint meeting of the two boards, usually?

A Well, no. It is very clearly established which Fund is meeting at which time, and the chairman of the meeting makes it very clear, as I say, that now we are having a meeting of the Balanced Fund board and then we are having a meeting of the Stock Fund board.

Q Don't you have a portion of the combined meeting which is directed to overall matters, such as general investment policy, which would be the same for both boards?

A Yes.

MR. FRANKEL: Thank you. No further questions.

THE COURT: Maybe I should inquire further into this.

Mr. Hunter, what would you consider to be a policy or business justification for having separate contracts between Stein, Roe & Farnham and each of the Funds for the purpose of obtaining their services with

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Aren't the directors essentially the same with

THE WITNESS: Well, there is a great deal of duplication, yes, but there are also some individuals who are on the one and not on the other.

THE COURT: Now, of course, there will be many shareholders who invest in one Fund and not in the other, no doubt.

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THE WITNESS: Yes.

THE COURT: But, as to the administration of each of the Funds, the policy is determined by the board.

THE WITNESS: Yes.

THE COURT: You are one of the unaffiliated three directors who play an important role in the determination of policy?

THE WITNESS: Yes.

THE COURT: Some 25 percent of the investments of Balanced Fund are in debit securities?

THE WITNESS: Yes.

THE COURT: I gather that the rest is in equity securities?

THE WITNESS: Yes.

THE COURT: Now, if the percentage of equity securities common to each of the Funds is high, as I gather it is --

THE WITNESS: Yes, sir.

THE COURT: -- why do you have to get the advice in two different reports from the same management advisory firm? Why couldn't you simply say, "Well, as to those shares, since both Funds are acquiring the same issues, as to that portion of our investments we think we should only pay you once, Stein, Roe & Farnham, and then as to

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 those other phases of our operation which are different, we think we should pay you separately and pursuant to separate agreement"?

THE WITNESS: Well, as I said, I think that it is significant that each Fund is a separate and distinct entity. Each of them has a distinct purpose.

of investment than the Stock Fund is. The Balanced Fund is an appropriate type of investment for certain people who are interested in, and whose investment needs call for, a more conservative type of investment which has a fixed income component.

other people who are differently situated,
whether they have savings bank accounts or pensions or
whatever, and who are therefore more interested in a riskier
type of investment, a more growth-oriented type of thing,
would be more interested in purchasing the Stock Fund.

me that it is desirable that this distinction be maintained and that each of them be dealt with as a separate unit.

THE COURT: Don't you do that, though?

THE WITNESS: Yes, we do. I think we should.

Now, with respect to the question you asked about the reporting or the analysis or the investment

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decisions on stocks versus bonds, again I think it is right that each Fund be considered as a total unit and separately. But it is also important to remember that essentially Stein, Roe & Farnham are performing a service for which they are getting paid. They need to be fairly paid for this service.

As Mr. Cooper said, if we were to try to get somebody else to perform this service, it is quite likely that whatever formula you applied to do it, you would have to pay at least as much as Stein Roe was getting for managing \$300 million of net assets as of the end of 1975.

THE COURT: I didn't ask whether somebody else should do it. I haven't posed that question.

My question is, once you have done that which you are expected to do in your function as a director, an unaffiliated director, once you have addressed these two separate entities and what policies should goven the investments, and so firth, and once you have decided, as apparently has happened in the last few years, that there should be a certain percentage of investment in equity securities, and once it develops that the equity securities which are acquired are really the same in most instances, or a majority of instances, in each Fund, having announced your policy as to how you wish the affairs of the

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conservative Fund to be administered and your policy as to how you wish the more venturesome Fund to be administered, once you have found this commonality, why couldn't you spin off that portion of it which is common and say to Stein, Roe & Farnham, "Why can't we use a common negotiation since we are using the same advisement? And as to those more substantial different areas, we think the contract should be different, and we will pay you in each instance a fair and appropriate fee as negotiated"?

THE WITNESS: That could be done.

THE COURT: It could be done. That takes us halfway along this inquiry.

The next question is, why in your view hasn't it been done or shouldn't it be done?

I said before, your Honor. It seems to me that there is virtue in having each of the Funds, which is a separate unit for purposes of investment for the shareholders, be considered separately from the point of view of management.

THE COURT: You take care of that. You mean the directors take care of insuring the integrity of the separateness of the separateness of the Funds?

THE WITNESS: Yes. But I was thinking also of management by Stein, Roe & Farnham in their function of

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considering, mecommending, making investments.

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It just seems to me that since the Balanced Fund serves a purpose and the Stock Fund a different purpose, from the point of view of the investor, that there is virtue in their being kept separate from the point of view of management supervision also.

THE COURT: I don't think you were here when Mr. Woods testified.

THE WITNESS: No.

THE COURT: He testified more or less to the effect that, as far as common stocks were concerned, once they had done their research, using the computers and field visits and various analyses, when they arrived at a certain viewpoint that there should be investments in one type of common stock of a particular issue, if it was good for one it probably would be good for the other, and they recommended to the other Fund as well.

THE WITNESS: Yes.

THE COURT: That's not an irrational position,

THE WITNESS: No. I agree with that position.

THE COURT: Now, the question, of course, and I'm pressing you on it -- I realize that -- is,

is there any reason why you should pay for that twice,

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even though you have separate entities?

THE WITNESS: Your Honor, I don't really feel that we are paying for it twice.

Essentially, what we are doing, each Fund is paying Stein, Roe & Farnham for a total job of investment advice and execution and management, and the important thing from the point of view of the stockholders is is the fee that we are paying for this service a fair fee on both sides, fair to Stein, Roe & Farnham, and fair and competitive from the point of view of the shareholders.

As I have said, I believe that it is in terms of the cost comparisons and the management fee comparisons and the performance comparisons that I see from time to time.

THE COURT: Anything further?

MR. SCHWARTZ: No, your Honor.

MR. FRANKEL: No, your Honor.

THE COURT: Thank you. You may step down.

(Witness excused)

MR. SCHWARTZ: The defendants whom I represent rest, your Honor.

MR. FRANKEL: If your Honor please, I would like to make a motion to drop one of the counts in the amended and supplemented complaint.

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The seventh count has to do with an alleged excess charge for transfer fees and there has been no evidence adduced on that. I think the simplest way to do itis to ask that the complaint be amended to eliminate the seventh count.

THE COURT: Any objection?

MR. SCHWARTZ: No, your Honor.

THE COURT: All right. That will be dropped.

MR. SCHWARTZ: Your Honor, there is another matter which I consider a housekeepirg detail.

THE COURT: Would you hold on for one moment? What about Count 3, Mr. Frankel?

MR. FRANKEL: If your Honor please, Count 3 I think is one of the most important counts because that count alleges that the directors failed to mimimize the fees. Your Honor will recall that Mr. Woods said that until this action was commenced, there has never been any discussion among the directors about the possibility of aggregating the assets as to computation of fee.

The examination of Mr. Hickey said the same thing.

I think they had a duty to think of this. It shouldn't have been the plaintiffs' job to suggest that there should be an aggregation of assets in the computation of fees, that the directors themselves should have considered this.

SOUTHERN DISTRICT COURT REPORTERS, U.S. COURTHOUSE FOLEY SQUARE, NEW YORK, N.Y. - 791-1020

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THE COURT: One would interpret the testimony of Messrs Cooper, Hunter and Woods to the effect that when they made the comparisons that the operation of other funds in terms of investment performance, expense performance and were aware of what was charged under this, that and the other circumstance, that implicit in that consideration was the very thing you are saying they should have done.

The question I am putting to you really is, whether or not the statute which appears to be applicable as underlined in Count 3, whether it was affective for the time perioid set forth in Count 3.

MR. FRANKEL: Before that statute became effective, there was a case of Moses vs. Burgin.

THE COURT: District or First Circuit?

MR. FRANKEL: District Cout, here. against Burgin. In that case, the claim was made that the fee which did not provide for any step down in a large fund was excessive.

Judge Herlands, who heard that case, went back to the statute then in existence which has been in existence for more than 20 years, dealing with embezzlement or stealing from a fund.

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He said is the management people take more from the fund than is reasonable, then they are guilty of violating that statute.

On that basis he wrote his decision in the Court and I believe that was affirmed on appeal.

at least for the moment is that counsel was asked to submit plaintiffs' contentions and the statutoey basis and the period of time covered by each count of the amended complaint.

In the supplement to the pretrial order you set forth as to Count 3 that the time covered was un til June 14, 1972, the statute relied upon was the Investment Company Act, Section 36B.

I am then given to understand that that statute did not cover the time period that you are concerned with.

MR. FRANKEL: Yes.

your Honor a memorandum of law and the memorandum law --I am sorry. I now have that memorandum of law. The
case that I cited to your Honor was correct in everything
except the name. The correct name of the case was Brown
against Bu llock, and the citation in the Second Circuit
is 294 Fed 2d 415.

In that consthe District Judge, 194 Ped.

Supp. 207 207, held that 15 U.S.C. 30a -36, as it had

been in street since 1940 applied. That is the statut e

dealing with embezzlement and so on, and that is the

hasir on which we allege the third count.

other words, it is the same statute which was criminated in 1940 and then expanded in 1972.

TER COURT, All right. Does that mean then that you make you make you seek makes on Section 35b7

the sections in franc of me I historicate to reply, but I believe your Honor is correct. But we were relying also on 15 %.s.C. 3Da-36, which has been in effect since 1940, and was the basis of Judge Berlands' opinion in Brown against mullock, which is reported at 194 Fed Supp.207, and affirsed at 294 Fed. 2d 415.

These citations are in my memorandum of law that your Honor has.

THE COURT: Yes, I see.

THE COURT: Mr. Miller, for Balanced Fund.

MR. MILLER: Yes, your Honor.

THE COURT: Do you have anything that you wish

to present, sir?

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MR. MILLER: No, your Honor.

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THE COURT: Do you rest?

MR. MILLER: Yes, rest, your Honor.

THE COURT: Mr. Petersen?

MR. PETERSEN: Yes, your Honor.

THE COURT: Do you have anything that you wish

to present, sir?

MR. PUTERSEN: No, your Honor.

THE COURT: So that Stock Fund rests?

MR. PETERSEN: Yes, your Honor.

THE COURT: Mr. Frankel, anything further?

MR. FRANKEL: No, your Honor.

THE COURT: So that plaintiff rests on its

entire case?

MR. FRANKEL: Yes, your Honor.

THE COURT: As do defendants. Do you wish to

make your motions, gentlemen? Mr. Schwartz?

make them, I would like to point out to the Court that the complaint in this action names a great number of individual defendants all the directors of the funds, for example, and yet only one individual was served, Mr. Thielbar, Stein Roe & Farnham partnership was served, and two corporations were served, which relate only to the count which Mr.

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Frankel agreed to dismiss.

I think it would be appropriate for your

Honor to dismiss with prejudice to the extent that it names

the individuals who were not served when this action

was commenced more than four years ago.

THE COURT: You have no objection to that, Mr. Frankel?

MR. FRANKEL: No. We regard the principal defendant as STein, Roe & Farnham, which we served.

THE COURT: All right, one moment, please.

The complaint is dismissed with prejudice as to all defendants not served.

MR. FRANKEL: If your Honor please, I have no objection to the dismissal. Put I think it should be without prejudice.

THE COURT: All right. I think Mr. Frankel is probably right. The issue is not before us. We haven't tried it as to them. So I will modify that dismissed.

MR. SCHWARTZ: There is precedent in this
District for dismissing with prejudice when as much as a
year has elapsed between service and the trial.

But I won't press it.

THE COURT: I will take it like Balanced Fund as conservative.

All those not served dismissed.

Let's see who remains. Stein, Roe remains.

The partnership.

Who else, Mr. Schwartz?

MR. SCHWARTZ: Mr. Thielbar.

THE COURT: One moment.

MR. SCHWARTZ: And that is it, and the funds.

THE COURT: Who?

MR. SCHWARTZ: Mr. Thielbar and the funds.

THE COURT: And the two funds. All right,

you are now about to be heard as to Stein, Roe and as to Mr. Thielbar.

MR. SCHWARTZ: Yes, your Honor.

THE COURT: All right.

MR. SCHWARTZ: I move on behalf of those defendants to dismiss the complaint on the ground that by nostretch of the imagination can I see how Mr. Frankel has proved the claim or cause of action on behalf of these two funds.

Now, I recognize that there are many, many exhibits which we have imposed upon your Honor, both Mr. Frankel and I. I assume that you have not had the opportunity to read them. I think what they all add up

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to, your Honor, unles: Mr. Frankel is able to point to some fact in the exhibits which has escaped me, but they all add up to, regardless of the legal theory, whether it is a claim which I would consider a far-fetched one on this record of any proof of embezzlement or larceny, whether it be a claim udner 36(b) of the 40 Act, which was not in effect at the time this action was commenced. Whether it be under 36(a) with its strict test of breach of fiduciary duty involving personal misconduct, whether it be on the theory of the pendant jurisdiction, so we have the law of New York or whether it be some statutory basis which I can't quite see a breach of fiduciary duty.

No matter what it is, I don't see any evidence at all of breach of fiduciary duty, of the payment of compensation which was so grossly excessive in relation to the services rendered that the Court would be obliged to consider it. I see no basis upon which Mr. Frankel can claim that he has proved a claim.

Now, on this question of aggregation, with all respect to Mr. Frankel, I think it is a case of tweedledum and tweedledee.

The question is not whether a formula is fair, because the formula can't be either fair or unfair in the

abstract. A formula can only be considered in terms of the dollars it yields and the question for the Court to determine is whether the dollars paid by these funds to their management at the most stringent test were fair or reasonable.

I would say the test is much more strict than that. The test is whether they were so unreasonable, so grossly disproportionate to the nature and quality of the services rendered that the Court would find ways or a breach of fiduciary duty on the part of those who paid and those who received.

That is the question.

What Mr. Frankel seems to forget is that let's assume for a moment that the funds were aggregated for the purpose of computing the fee. He would then have to prove, which he hasn't, that the formula would remain fixed and concrete.

Obviously as three witnesses have testified,
that is not the case. If there were a single contract,
or if the two contracts separately provided for aggregation,
there is not a scintilla of evidence and as a matter of
common sense, there couldn't be that the formula would
remain the same, because the parties would then have to

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negotiate a new formula to come up with one which reached a fee which was mutually satisfactory to the parties.

would be a penny in savings if these fu nds were merged.

The only 'ce on the subject is that there would be none. He hasn't proved any overriding business purpose in putting them together and he hasn't proved that it would be a saving of a dollar in the fee paid, because if the aggregate, then the formula is open for negotiations.

I know of nothing in the documents, your Honor, which would support that claim. If Mr.Frankel can point to something, then there is something to talk about in brief.

As I stand here today, I will be happy to brief this to your Honor and submit proposed findings of fact. I believe no matter what the legal standard is, what section of the Act, or the common law, he hasn't proved his claim.

THE COURT: Mr. Petersen, next?

MR. PETERSEN: Yes, your Honor.

THE COURT: Do you wish to be heard, sir?

MR. PETERSEN: No, nothing further.

THE COURT: Mr. Miller.

MR. MILLER: Nothing further, your Honor.

THE COURT: You join in the motion?

MR. MILLER: Yes.

THE COURT: Mr.Frankel.

MR. FRANKEL: If your Honor please, there are two principal bases of liability here which have come up very clearly in the trial of this action. The first one stems from Brown against Bullock.

Brown against Eullock, Judge Herlands held,

194 Fed. sub 207, that it was a violation of the statute
as it then existed and that was back before. It had been
a violation since 1940 for a large fund not to have a step
down. That was appealed and it was affirmed on appeal
in 1961.

Thereafter practically every fund of any size put in some kind of a step down.

Now, if a fund is required to have a step down, the way is open to claim, as we have claimed here, that the step down should deal with a fund, the fund or funds as they actually exist.

In the computation of the step down, the fund when the two are virtually identical in the stock investment should be aggregated.

That is the claim that flows from Brown against

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Bullock.

Now, the other basis of liablity here is Moses against Burdin, which was in the First Circuit of 1971, 445 Fed 2d 369.

In that case, the Court held that there was liability on the part of the directors of a fund and presumably all of the directors for failure to consider available methods of reducing the investment advisory fee and on behalf of the investment advisor for failure to call such possibilities to the attention of the directors.

Now, the testimony is uncontradicted of Mr.

Hickey and Mr. Woods, that until the action was started,

nobody alled to their attention the possibility of

reducing the investment advisory fees by combining the

two funds in some manner, either by aggregating the assets

for computation of fees or by merger or otherwise.

There has not been any evidence to contradict the evidence in the Hickey deposition and the evidence of Mr. Woods that this was never considered.

That is an additional basis of liability which is now embodied in the statute in 15 U.S.C. 88~15(c).

On either basis of liability, there is suf-

ficient evidence to support a verdict in favor of the plaintiff on all of the six causes of action now contained in the complaint.

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MR. SCHWARTZ: May I say just a few words, your Honor.

I don't want to pretend that I have in my head every case involving the mutual fund business, so I am able to contradict by memory what Mr. Frankel has said.

It so happened that I represented certain of the defendants in Brown v. Bullock, and I can represent to your Honor, without rereading it, that neither Judge Herlands nor its affirmance by the Second Circuit has the slightest thing to do with this case.

In that case I was so foolish on behalf of my clients as to move to dismiss the complaint under Rule 12.

Mr. Pomerantz alleged in the complaint that the defendant directors, considering the management fee, had looted the fund and wilfully embezzled the assets. The question was whether that stated a cause of action and Judge Herlands said it did.

Judge Friendly, in affirming it for the Second Circuit said the question of management fee under the Act as it then stood, particularly in light of these alleged raised questions under Section 15 which imposes a duty of inquiry on the part of the directors. The funds

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in that case was a fund known as Dividend shares. Its
fee was a step down fee and always had been. There is
not one word in that opinion which suggests that management
has a statutory duty to step down.

The fact is that that fund always had it and had it since the day it was organized.

with respect to Moses vs. Bergin, I was not representing a party in that litigation, but I just tried a case in this court last becember, before Judge Carter, that involved that issue, and I should point out to your Honor that the precise question was considered by the Second Circuit about three months ago in a case which, so far as I know, is not yet an officially reported case. Fogel vs. Chestnutt, and I will represent to your Honor that Fogel and Chestnutt has less to do with this case than Moses against Bergin.

Moses evainst Bergin did not involve management fees in any way. It involved the question of the utilization of fund portfolio brokerage commissions.

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First Circuit -- and this is Judge Friendly's interpretation and not mine -- was that the management directors of a mutual fund are liable to the fund if they wilfully and deliberately fail to disclose to the outside directors of the fund a course of conduct which could yield the fund more money or save the fund money, particularly when it involved a conflict of interest on the part of the management directors.

In fact, in that case, the First Circuit dismissed the case against the outside directors and held only the management directors liable because of their failure to make disclosure to the outside dimentors.

It has nothing to do with this case.

I reiterate what I said before: I have heard

Mr. Frankel point to no fact in the documents or elsewhere
which, in my judgment, could suport a claim against any
of these defendants.

MR. FRANKEL: May I be heard one moment?
THE COURT: Yes.

MR. FRANKEL: My friend, Mr. Schwartz, is right about some of the things he said. But I can't agree with him that Brown v. Bullock and Moses v. Burgin have nothing to do with this case. Both of them are attacks on

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the compensation of investment advisors. This case is an attack on the compensation of the investment advisor.

Judge Herlands said, to take excessive compensation is the equivalent of embezzlement, that provided the judicial basis for this case as it did in Brown v. Bullock. The fact that that happened on a motion instead of after trial makes no difference.

In Moses v. Bergin, where the Court held that the investment advisor had an obligation to point out to the directors steps that could be taken to minimize the fee -- that's the same obligation as there is in this case.

THE COURT: Thank you gentlemen.

Decision reserved.

You are invited to submit supplemental posttrial findings and memoranda.

How long do you think you will need if you wish to submit it?

MR. FRANKEL: I would like a minimum of two weeks, your Honor.

THE COURT: Is that satisfactory?

MR. SCHWARTZ: Yes. Would you like them simultaneously?

THE COURT: I think that would be satisfactory.

Stein Roe Roe Farnham

Balanced Fund, Inc.

Stock Fund, Inc.

Capital Opportunities Fund, Inc.



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The purpose of this information booklet is to provide those seeking professional supervision of their investments with background information about Stein Roe & Farnham Balanced Fund, Inc., Stein Roe & Farnham Stock Fund, Inc., and Stein Roe & Farnham Capital Opportunities Fund, Inc. The booklet explains the investment policies and objectives of the three Funds, outlines a variety of special services made available to the individual investor, and provides the prospective shareholder with other relevant information.

The Funds employ no salesmen and no sales charges are paid by the purchasers of their shares. Thus the investor must determine for himself whether the Funds are appropriate for the implementation of his investment objectives. We therefore hope this booklet, in conjunction with the Funds' prospectuses, will be particularly helpful in enabling a prospective shareholder to make a well-considered decision.



THE PROBLEM OF INVESTING

In the past, it was widely believed that a satisfactory investment program could consist solely of savings deposits and government and corporate bonds—investments assuring a specified return under all economic conditions. Today, thoughtful investors seriously question this belief. Observation clearly shows that a person living on a fixed-dollar income has experienced serious deterioration in his standard of living as the cost of goods and services has continued to rise. On the other hand, those who have had a substantial percentage of their savings invested in well-selected common stocks have over time realized both enhancement of principal and increased income permitting them to offset the increased cost of living. Therefore, most investors now recognize that an investment program should be carefully balanced between those investments assuring a specified return and providing a ready cash reserve, and other investments of an equity nature providing the possibility of both increased principal and income.

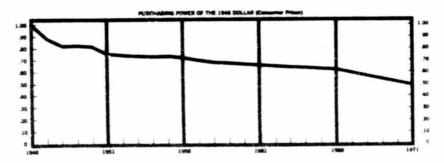
Owning Common Stocks

Two major factors support the conclusion that the equity portion of an overall investment program should, in most instances, consist of common stocks. The first is the historic growth of the American economy and the concurrent fact that the better American business enterprises have both influenced and shared in that growth through increased size, earnings, dividends, and common stock prices. The second factor is that well-selected common stocks have in the past provided protection against erosions in purchasing power both through enhancement of principal and through increases in dividends.

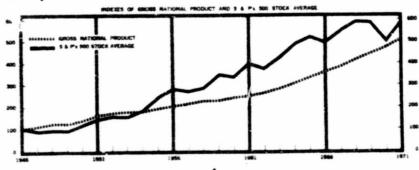
The thoughtful investor is acutely aware that the future will in all likelihood not mirror the past; that basic assumptions and conclusions are subject to revision and change. There have been periods when dividends and common stock prices declined even though the cost of living increased significantly. Common stock prices have always been vulnerable to sharp fluctuations and unfavorable conditions may result in reduced dividends. These potential adversities must be given appropriate weight in the investor's financial planning.

The Cost of Living

Both recent and past experience clearly indicate a significant increase in the cost of goods and services and resultant decrease in the purchasing power of the dollar. Consequently, many persons, particularly those living on fixed incomes, have been unable to maintain the standard of living they might otherwise have expected. The chart below illustrates that a 1946 dollar will today purchase only 48¢ in goods and services.



Gross National Product and Common Stock Prices The past quarter-century has been characterized by an equally significant increase in the Gross National Product, that is, the total of goods and services produced, and in the prices of common stocks. Illustrated below is a measure of the relative increases in Gross National Product and in the level of common stock prices as measured by the Standard & Poor's 500 Stock Average. Both are now more than five times their level in 1946, but, of course, this chart is an indication of the past and not a prediction for the future.



Selecting Investments

Countless investment opportunities are available. Clearly, some companies have continued to do well, while others have fallen by the way-side for competitive, technological, or other reasons. The continuous study and appraisal of industries and the securities of many companies provided by professional management, along with the broader diversification made possible by combining many individual investors' assets, are two important advantages of mutual funds.

The Stein Roe & Farnham Funds

The investment counsel firm of Stein Roe & Farnham organized the Balanced Fund, the Stock Fund, and the Capital Opportunities Fund to enable investors to invest in the securities markets and to obtain the investment management of the firm through a pooling of their assets. In common with other mutual funds, the Stein Roe & Farnham Funds permit the investor: to diversify risk by purchasing shares of a mutual fund, which in turn invests its assets in a portfolio containing many securities; to employ competent, experienced investment managers at a reasonable cost for supervision of his investments, rather than attempting the task by himself; and to achieve thoughtful selection of and continuous attention to his investments. Since the interest of shareholders in the Funds is based on the number of shares they hold, they participate pro rata according to their shareholdings in the net income and profits or losses from the securities the Funds hold. Costs of operation are divided among all shareholders and are deducted from the income from the securities held.

No Sales Charges

The Stein Roe & Farnham Funds are distinct from most other mutual funds in that shares of the Funds are purchased at net asset value. The Funds employ no salesmen and there are neither sales nor distribution charges ordinarily associated with the purchase of mutual fund shares. These sales charges generally amount to 7% to 9% of the purchase price on purchases up to about \$10,000, and, therefore, the value of such a fund's portfolio must rise a percentage equal to the "loading" charge before a shareholder's investment is equal to what he paid. An investment in the Stein Roe & Farnham Funds, however, is not subject to any sales commission or other distribution charge. Consequently, any appreciation in the value of the Funds' portfolios is immediately reflected in appreciation in the value of the investor's shares over his cost.

Selecting a Fund

An investor may structure his investment program to best suit his individual requirements by investing in the Balanced Fund, the Stock Fund, or the Capital Opportunities Fund, or in a combination of them. The Funds' management believes that the Balanced Fund is the preferable investment in most situations. However, there are circumstances which make the Stock Fund or the Capital Opportunities Fund more appropriate. For example, the Stock Fund might be appropriate where the investor has no need for the fixed-income element of the Balanced Fund because he has sufficient fixed-dollar investments such as life insurance, social security benefits, savings bonds, or private pension plans. The Capital Opportunities Fund may be appropriate where the investor desires to add an element of somewhat greater risk to his portfolio in the hope of greater capital appreciation. One should, therefore, carefully consider which Fund or what combination of the Funds will most nearly accomplish his in the logical contents of the sum of the funds will most nearly accomplish his in the logical capital appreciation.

A wide variety of individuals and organizations own shares of the Funds:

	Approximate Number of Shareholders					
Туре	Balanced Fund	Stock Fund	Capital Opportunities Fund			
Individuals	7,300	10,000		1,500		
Custodians for Minors	1,100	3,000		300		
Trusts	700	800		100		
Pension and Profit-Sharing Plans	300	400		50		
Religious, Charitable, and Educational Institutions	100	50				
Corporations, Partnerships, and Associations	100	100		50		
Nominees, Brokers, and Other	200	100		100		



THE INVESTMENT ADVISER

Professional Investment Counsel Stein Roe & Farnham was founded in 1932 to provide clients with independent professional investment counsel. It believes it can best serve its clients when the client's and the firm's interests are identical and has, therefore, never acted as a broker or dealer in securities. Today, the firm is one of the largest investment counsel organizations in the United States and supervises the investment portfolios of virtually every type of investor, including individuals, trusts, pension and profit-sharing plans, corporations, and charitable and educational institutions. During its 40 years, Stein Roe & Farnham has developed a staff of highly trained research analysts and investment counsel executives who appraise investment opportunities and advise clients on their investment programs. This experienced staff provides the management and investment advice for Stein Roe & Farnham Balanced Fund, Inc., Stein Roe & Farnham Stock Fund, Inc., and Stein Roe & Farnham Capital Opportunities Fund, Inc.

Investment Philosophy

Stein Roe & Farnham believes the needs of most investors are best served through a balancing of fixed-income and common stock investments. The ratio between these two categories is varied as changes occur in the general economic outlook and the levels of securities prices, but, at almost all times, the firm believes the emphasis should be toward stocks.

Fixed-income policy emphasizes the selection of issues which are almost entirely free of credit risk, fluctuate little in value except with changes in money rates, and are not affected to any important extent by business conditions.

Common stock policy, on the other hand, primarily emphasizes capital appreciation, with persistent effort being directed toward the selection of good quality companies having long-term growth potential.



A BALANCED PORTFOLIO

Stein Roe & Farnham BALANCED FUND, Inc.

History

The Balanced Fund was or anized in 1949 in response to investors who wished to obtain the investment management of Stein Roe & Farnham and whose capital could be t be supervised by combining it with that of others having similar investment objectives. Total net assets of the Fund have grown without the use of selesmen from an initial \$105,000 to about \$175 million. The Fund now has approximately 10,000 shareholders.

Objective

The Balanced Fund it designed to provide its shareholders with a complete investment program. The Fund attempts to maintain and, when possible, to increase the purchasing power of the capital invested while providing income.

Investment Policy

The Balanced Fund normally invests from 60% to 75% of its assets in common stocks carefully selected for long-term growth potential. The remaining portion of its assets is invested in fixed-income securities such as government and corporate bonds and preferred stocks. The percentage of the Fund's assets invested in common stocks varies in accordance with Stein Roe & Farnham's assessment of the economic outlook and the levels of the securities markets.

The value of the Fund's shares will reflect changes in the general level of the stock markets. However, because fixed-income securities are usually not as subject to significant price changes as common stocks, the assets of the Balanced Fund ordinarily fluctuate less than those of a fund whose assets are invested entirely in common stocks.



A COMMON STOCK PORTFOLIO

Stein Roe & Farnham STOCK FUND, Inc.

History

The Stock Fund was organized to meet the needs of investors whose fixed-dollar requirements are primarily met through other means—life insurance, social security benefits, savings bonds, and private pension plans. The original capital of \$120,000 was subscribed for by partners and employees of Stein Roe & Farnham, and shares were first offered to the public on July 1, 1958. Presently, the Fund has total net assets of about \$150 million, owned by approximately 14,000 shareholders.

Objective

The Stock Fund is designed to provide its shareholders with a common stock investment program giving special emphasis to selection of common stocks which, in the opinion of Stein Roe & Farnham, have long-term growth potential. For the most part, these same securities are also represented in the common stock portion of the Balanced Fund.

Investment Policy

Ordinarily, substantially all of the Stock Fund's assets are invested in a widely diversified portfclio of common stock and other equity type securities. However, it may reduce its holdings of such securities and maintain temporary reserves of fixed-income securities and cash for defensive purposes when such action is deemed advisable. The net asset value of the Fund's shares fluctuates with the market value of the Fund's investments. The Stock Fund reflects changes in stock market levels more noticeably than the Balanced Fund which invests a significant percentage of its assets in fixed-income securities.



A MORE AGGRESSIVE PORTFOLIO

Stein Roe & Farnham CAPITAL OPPORTUNITIES FUND, Inc.

History

The Capital Opportunities Fund is intended for those investors who wish to include in their portfolio a security in which they accept a greater element of risk in the hope of greater long-term capital appreciation. Until March, 1969 the Fund was named Stein Roe & Farnham International Fund, Inc. and invested almost entirely in foreign securities. Presently, the Fund has total net assets of about \$20 million, owned by approximately 2,000 shareholders.

Objective

The Capital Opportunities Fund seeks long-term capital appreciation without attempting to limit risk through wide diversification. The Fund is not designed to represent the entire stock portion of an investment program and an investment in its shares may be subject to greater than average risk.

Investment Policy

The Capital Opportunities Fund may invest in all types of equity and debt securities of (a) enterprises with interests entirely or primarily in the United States, (b) domestic enterprises with important interests outside the United States, and (c) foreign enterprises. The Capital Opportunities Fund may be subject to more substantial changes in its net asset value than either the Stock or Balanced Funds.

INFORMATION ABOUT THE FUNDS

Current and background information regarding the Funds is available from many sources. Shareholders receive annual and quarterly reports listing the securities owned by the Funds.

The per share net asset value of each Fund is published daily in all editions of *The Wall Street Journal*, in most other leading newspapers, and in several financial publications. Records of the Funds are also included in mutual fund performance studies, obtainable from local libraries.

Correspondence regarding the operations or policies of the Funds is welcomed and receives the personal attention of their officers.

Purchasing and Redeeming Shares

Shares are bought directly fron, the Funds in Chicago, either by mail or in person. The initial purchase must amount to at least \$300, and each subsequent purchase must amount to at least \$50. Subscription applications are enclosed in the prospectus of each Fund or will be mailed upon request. An order received and accepted before the close of trading on the New York Stock Exchange on any business day will be confirmed to the purchaser at that day's closing net asset value. Orders received and accepted after the close of trading on the New York Stock Exchange are entered at the next business day's closing net asset value.

The investor may also redeem any or all shares of the Funds at net asset value. There are no redemption fees or charges of any kind. The time requirements applying to subscriptions also apply to redemptions. The redemption price may be more or less than the purchase price, depending on the market value of the portfolio securities.

The Funds' shareholder accounting system has been designed to accommodate the special requirements of a variety of investors, and shareholders may change from one type of shareholder account to another in accordance with their individual needs. There are no charges to the shareholder in connection with argue of the following services or for changing from one type of account to another.

Regular Account

Shareholders desiring to reinvest income dividends and capital gains distributions may select a Regular Account in which (1) the entire dollar amount of each purchase is invested in full and fractional Fund shares which will be credited to the shareholder's account by the Fund's transfer agent; (2) investment income dividends and capital gains distributions are automatically reinvested in additional full and fractional Fund shares at the per share net asset value on the ex-dividend date; (3) each transaction is confirmed to the shareholder immediately, and a year-to-date statement of the transactions in his account will be sent to him quarterly; and (4) at the end of the calendar year an argual statement is sent to the shareholder detailing all transactions in his account during the year.

Monthly Purchase Plan

Those interested in purchasing shares of the Fund on a monthly basis should select the Monthly Purchase Plan. Each time additional shares are purchased for the account, the shareholder will receive, together with a confirmation of the purchase, a notice of next investment and a return envelope to be used for the next purchase. In all other respects, the Monthly Purchase Plan is identical to the Regular Account.

Cash Dividend Account

Those wishing to receive investment income dividends in cash should select a Cash Dividend Account. Such shareholders are also given the option to receive any capital gains distributions either in cash or in additional shares of the Fund. However, upon written instructions, the Fund will establish an account so that capital gains distributions are always paid in cash.

Withdrawal Plan

Shareholders of the Stock or Balanced Fund owning shares with a current net asset value of at least \$10,000 and wishing to receive a check on a regular monthly or quarterly basis through systematic redemption of shares owned, may do so by participating in the Withdrawal Plan. The purpose of these Plans is to enable the investor who is past his highest income producing years to augment other income through a planned reduction of prior years' accumulations. Withdrawal Plan application forms are available from these Funds.

Keogh Act Program

For self-employed individuals desiring to avail themselves of the provisions of the Self-Employed Individuals Tax Retirement Act (Keogh Act), the Balanced and Stock Funds have available a Tax-Qualified Retirement Investment Program utilizing a standard form of Profit-Sharing and Retirement Plan and related Custodial Agreement under which all contributions may be invested in the Fund selected. The Standard Profit-Sharing and Retirement Plan was approved by the Internal Revenue Service as Qualified Master Plan # 715158A-1 (formerly # CHI:POL:64-5). A descriptive brochure of application form are available on request.

Ownership by Minors

Although minors cannot directly purchase sharer of the Funds, they can own shares through a custodial arrangement or be given a beneficial interest in them. Under the Uniform diffus to Minors Acts, now in effect in all 50 states, minors may own in disparer that are held by an adult custodian until they reach age 21. Also, the dees may buy shares for the benefit of minors.

Dividend Policies

All interest and dividends received by the Funds from their investments are distributed to shareholders after deduction operating expenses. Distributions are paid at approximately the cool of January, April, July, and October by the Relational and Strok Funds. The Capital Opportunities Fund pays are simular dividend from net investment income in February. In addition, any net profits realized from the sales of a Fund's investments in a given year are distributed to shareholders as a capital gains distribution in January or February of the following year. Shareholders having Cosh Prividend Accounts are given the option of receiving a capital gains distribution either in cash or additional shares of the Fund.

Taxation of Dividends

Dividends from net investment income and any net short-term capital gains are taxable to the shareholders as income. Capital gains distributions are taxable to the shareholders as long-term capital gains regardless of how long the Fund shares have been owned. Shareholders receive each January a Substitute Form 1099M detailing the exact amount of income dividends and any capital gains distribution paid them during the previous year and the tax status of these distributions.

Management Costs and Expenses

For its services as investment adviser and manager of the Funds, Stein Roe & Farnham receives a management fee. For the Balanced and Stock Funds, the fee, expressed on an annual basis, is ½ of 1% of the first \$100 million of average net assets. The fee is reduced to 2/5 of 1% of average net assets exceeding \$100 million. The annual fee for the Capital Opportunities Fund is ½ of 1% of average net assets. Management charges are common to all mutual funds and are distinct from sales charges.

The current annual operating expenses of the Balanced and Stock Funds are less than 6/10 of 1% of their average net asset values while those of the Capital Opportunities Fund are approximately 7/10 of 1%. This includes the management fee paid to the investment adviser. Stein Roe & Farnham also provides office space without charge and assumes substantially all expenses for bookkeeping. The Funds' officers and staff are all partners or employees of Stein Roe & Farnham and receive no compensation from the Funds.

Shares Owned by Stein Roe & Farnham Personnel

The officers and directors of the Funds, the partners of Stein Roe & Farnham and their immediate families, and the employees of the firm own shares of the Balanced Fund having a current asset value in excess of \$1,200,000 and shares of the Stock and Capital Opportunities Funds having an approximate value of \$1,400,000 and \$475,000, respectively. The Stein Roe & Farnham Profit-Sharing Trust, in which the partners and employees of Stein Roe & Farnham participate, now owns shares of the Balanced Fund and Stock Fund with a value of \$1,800,000.

Custodians, Auditors, and Transfer Agent

The First National Bank of Chicago is custodian of the cash and securities owned by the Balanced Fund and the Harris Trust and Savings Bank is custodian of the cash and securities of the Stock Fund and the Capital Opportunities Fund. The custodians have no responsibility for investment management. Independent certified public accounting firms make a complete annual audit of the Funds. Lybrand, Ross Bros. & Montgomery is auditor of the Balanced Fund and Arthur Andersen & Co. is auditor of the Stock and Capital Opportunities Funds. The Wacker-Adams Data Service Corp. is each Fund's agent for the transfer of shares, disbursement of dividends, and maintenance of shareholder accounting records. Wacker-Adams Data Service Corp. is owned and was organized by individuals who are partners of Stein Roe & Farnham to assure that adequate transfer agency service would be available to the Funds at a reasonable cost.



This information booklet is designed to provide a brief description of the Stein Roe & Farnham Balanced, Stock, and Capital Opportunities Funds. Current prospectuses, which must precede or accompany this booklet, contain more detailed information. Shares of the Fands are purchased and redeemed at net asset value with no sales or redemption charges.

Additional information about the Funds, including current prospectuses, may be obtained from the office of the Funds, 150 South Wacker Drive, Chicago, Illinois 60606. Inquiries are welcomed and promptly answered by the officers of the Funds. Telephone area code (312)

Stein Roe & Farnham Balanced Fund, Inc.368-7810Stein Roe & Farnham Stock Fund, Inc.368-7800Stein Roe & Farnham Capital Opportunities Fund, Inc.368-7820

January, 1972

UNITED STATES DISTRICT COURT SQUTHERN DISTRICT OF NEW YORK

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CHARLES P. WOLFSON, et al.,

Plaintiffs,

- v - : 72 Civ. 2230

R. DOUGLASS COOPER, et al.,

Defendants.

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APPEARANCES:

BENNETT FRANKEL, ESQ.
MARKEWICH, ROSENHAUS, MARKEWICH & FRIEDMAN, P.C.
350 Fifth Avenue
New York, New York 10001

Attorney for Plaintiffs

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Attorney for Defendant Stein Roe & Farnham Balanced Fund, Inc.

LAWRENCE W. PIERCE, D. J.

MEMORANDUM OPINION

Plaintiffs, derivative shareholders of defendants Stein Roe & Farnham Stock Fund, Inc. ("Stock Fund") and Stein Roe & Farnham Balanced Fund, Inc. ("Balanced Fund"), bring this lawsuit against the two mutual funds, their joint investment adviser, defendant Stein Roe & Farnham ("the Adviser"), and numerous individual defendants affiliated with the Funds and the Adviser. The essence of plaintiffs' claim is that the structure of the two Funds and their relationship to the Adviser has resulted in excessive management fees in violation of the Investment Company Act of 1940, 15 U.S.C. §80a-1 at seq. and the Investment Advisers Act of 1940, 15 U.S.C.

In Count One plaintiffs charge that the separate existence of the similar mutual funds has resulted in excessive fees paid to the Adviser, in violation of 15 U.S.C. \$80a-35 and \$80a-36. Count Two alleges that the Adviser and

the individual defendants have violated 15 U.S.C. \$80a-35(b). The third count charges that the directors of the Funds and the Adviser have violated their respective fudiciary duties in violation of §80a-36. Count Four alleges that the Adviser violated 15 U.S.C. \$80b-6 by failing to advise the Funds to merge or aggregate their assets for purposes of fee calculation. Count Five alleges that the Adviser's contract with the Funds violated 15 U.S.C. §80a-15(a) by failing to describe accurately the fee compensation which plaintiffs claim is duplicative. In Count Six, plaintiffs assert that the proxy statements of both Funds have been in violation of 15 U.S.C. \$80b-6 and \$80b-7 for their failure to disclose the alleged "double billing" to the shareholders. Count Seven was abandoned and dismissed on consent at trial. At trial the Court also dismissed the complaint as against all defendants other than the Funds, the Adviser, and defendant Theilbar, for failure of the plaintiffs to effect service. Having examined the evidence and considered the applicable law, the Court now concludes that plaintiffs' case is without merit and dismisses the complaint in its entirety. The following shall constitute findings of fact and conclusions of law pursuant to Rule 52(a) Fed.R.Civ.P.

Pindings of Fact

- 1. Nathaniel C. Wolfson, and his executors following his death, held shares of Stock Fund continuously during the period complained of herein. Plaintiff Herbert A. Fuentes held shares of Balanced Fund during the same period.
- 2. Balanced Fund is a corporation organized on August 25, 1949 and currently existing under the laws of the State of Maryland. Stock Fund is a corporation organized on April 15, 1958 and currently existing under the laws of the State of Maryland. Both concerns are diversified openend management investment companies, as those terms are defined in the Investment Company Act of 1940. Both Funds are registered as such with the Securities and Exchange Commission.
- 3. Balanced Fund was organized with the stated investment objective of providing a diversified portfolio of securities, of which approximately 25% normally have been long-term debt securities. Stock Fund, on the other hand, was organized with the investment objective of providing a diversified portfolio consisting almost entire of common stocks and other equity securities.

- 4. Each Fund is a "no-load" fund, a mutual fund in which a purchasing shareholder pays no sales charge of "load" in connection with his investment.
- 5. Defendant Stein Roe & Farnham ("the Adviser") is an Illinois limited partnership engaged exclusively in investment counseling. The Adviser is the manager, investment adviser and distributor of shares for both Funds.

 Further, the Adviser makes investment recommendations to each Fund's board of directors, and furnishes office space and clerical and be ckeeping services to the Funds. The Funds share common office space in Chicago, Illinois.
- 6. The Adviser performs advisory services for many other individual and institutional clients. The combined assets of Balance and and Stock Fund, some 300 million dollars, constitute approximately 7.5% of the four billion dollars in portfolios managed by the Adviser.
- 7. There is significant overlap between those who are partners of the Adviser and those who sit on the board of the two Funds. For example, as of December 31, 1971, defendants Cooper, Farnham, Hagey, Hickey, Hunter, Jeuck, Stein, Tittle and Woods were directors of both Funds. All the individual defendants, with the exception of defendants Bates, Cooper, Hunter and Jeuck, are partners with the

Adviser. The parties have stipulated that defendants Bates,

Cooper, Hunter and Jeuck are neither "affiliated" nor "interested

persons" within the meaning of the Investment Company Act.

8. For its services to the two Funds, the Adviser receives on a quarterly basis a management fee, set by each Fund's investment advisory contract, of one-eighth of one per cent of each fund's net asset value up to \$100,000,000 as determined by valuations made at the close of each month in the quarterly period. The contracts contain a fee reduction, or "step down", to only one-tenth of one percent of the net asset value of each Fund which exceeds \$100,000,000. The fees paid over the period of this lawsuit have been in accordance with the investment advisory contracts.

9. The evidence presented by defendants demonstrates that Balanced Fund was organized to provide its shareholders with a stable and balanced investment portfolio which would remain essentially secure against periods of recession and inflation. The 25% of Balanced Fund invested in debt securities is concentrated on high-quality nonspeculative issues which fluctuate little in value aside from the effect of changes in interest rates.

10. Stock Fund, on the other hand, was organized for investors who already enjoy adequate fixed-income security,

such as from life insurance programs, annuities, pensions or the like, and who are 'herefore already essentially protected against adverse market developments. Accordingly, Stock Fund is comprised almost totally of common stocks which, in the Adviser's opinion, have possibilities for long-term appreciation.

W.

ll. The evidence presented by defendants, and uncontested by plaintiffs, demonstrates that the investment performance of each Fund has always been decidedly above average when compared to that prevalent in the industry.

of the Funds, the undisputed evidence shows that the issues held by Stock Fund and the equity securities portion of Balanced Fund are so similar as to be for all practical purposes identical. Further, each Fund usually effects trading in the same issues at the same time, acting upon the same advice given by the Adviser. Each Fund usually acquires and divests itself is similar issues at the same time. The buy and sell orders of each Fund are placed simultaneously as often as possible. As of December 31, 1971, some forty-eight issues were held by both Funds, constituting 86% of Stock Fund and 71% of Balanced Fund.

Of these forty-eight issues, twenty issues were at that

time held in identical amounts by each Fund.

Fund and of the equity portion of Balanced Fund has been in existence since before the commencement of this action and continued until the date of trial. The facts demonstrating the mirror-image character of the major portion of the two Funds are undisputed and are set forth in \$\$3(a)(xiv) through (a)(xxi) of the Pre-trial Order.

the Funds are so similar that their assets should be aggregated for fee purposes with an alleged attendant saving to the shareholders through the step-down in the fee. However, defendants' evidence shows that eleven of the eighteen largest mutual fund complexes in the nation calculate management fees separately for each fund in the complex. The testimony and the studies produced by defendants, unchallenged by any contrary plaintiffs' evidence, demonstrate that at least four of the fund complexes which do aggregate assets for fee calculation purposes charge an amount which is substantially higher than the <u>sum</u> of the fees charged to Stock Fund and Balanced Fund. (See

that, if the Funds were merged or their assets aggregated for fee computation purposes, the Adviser would attempt to renegotiate the advisory agreements to raise the asset point at which the step-down is applied and the directors of the Funds would be open to such a renegotiation. While the Court need not make such a finding, the Court does conclude that the plaintiffs have failed to establish by a fair preponderance of the evidence their claim that a reduction in the total amount of the fees charged would result from a merger or aggregation of the Funds.

of each Fund have at all times pertinent been fully informed of the expenses of each Fund as well as of the profit to the Adviser derived from managing each Fund. In addition, the Adviser has always provided the Funds with studies comparing fees and performance to that of other mutual Funds. On the basis of uncontradicted evidence, the Court finds that each Fund's board of directors has, as to its Fund, determined independently and consistently that all expenses and fees paid to the Adviser are fair and reasonable in amount. This finding is applicable to all directors of both Funds, including those who are affiliated with the Adviser or interested in

the advisory contracts as well as all those who are neither affiliated nor interested within the meaning of the Investment Company Act.

directors demonstrates that they understand the nature of their statutory duty to pass upon the advisory contracts between the Adviser and the Funds. At all times required by the Act, the board of each Fund, including the unaffiliated directors, has unanimously approved the respective advisory agreements. The Court finds that these votes of approval have been based upon a full and adequate understanding of the nature of the operation of the Funds and the Adviser.

Funds have been approved, during the period in question, by a majority of the outstanding voting securities of each Fund or by votes of the boards of directors, as required by law. In each year from 1968 to date, the shareholders have voted their approval of the advisory contracts by an over-whelming majority of those voting; see Pre-trial Order §3(a)(xxii).

ing, proxy statements have been mailed to each shareholder meetas required by the Investment Company Act. Aside from the

failure of the statements to describe plaintiffs' alleged plan to reduce the fee, plaintiffs have not indicated any aspect of the proxy statements which they claim are false or misleading.

asserted in this lawsuit, the shareholders of each Fund have continued to vote overwhelmingly to approve the advisory contracts during the pendency of this action.

Conclusions of Law

- 1. This Court has jurisdiction over the subject matter of this lawsuit pursuant to 15 U.S.C. §80a-43 and 15 U.S.C. §80b-14.
- 2. Plaintiffs' allegation of a close relationship and overlap between the board members of the Funds and the partners of the Adviser serves to satisfy the requirement of Rule 23.1 Fed.R.Civ.P. that plaintiffs demonstrate that any demand on the boards of the Funds to institute this action would have been futile; see Boyko v. Reserve Fund, Inc., 68 F.R.D. 692 (S.D.N.Y. 1975).
- 3. Plaintiffs may not rely upon 15 U.S.C. §80a-35, which empowers only the Securities and Exchange Commission to bring an injunction action for breach of fiduciary duty; see Monheit v. Carter, 376 F. Supp. 334 (S.D.N.Y. 1974) (Tyler,

J.); but see Moses v. Burgin, 445 F. 2d 369 (1st Cir. 1971).

4. In order to succeed on their claim in Count One that the management fees were so excessive as to violate 15 U.S.C. \$80a-36, plaintiffs must demonstrate a wilful conversion by defendants and that the amount of the fees are so "shocking" that no director with sound business judgment would approve them; see Acampora v. Birkland, 220 F. Supp. 527, 548 (D. Colo. 1963); Saxe v. Brady, 184 A.2d 602, 610 (Ch. Del. 1962) (Seitz, Chancellor).

5. "When the stockholders ratify a transaction, the interested parties are relieved of the burden of proving the fairness of the transaction. The burden then falls on the objecting stockholders to convince the court that no person of ordinary sound business judgment would be expected to entertain the view that the consideration was a fair exchange for the value which was given." Saxe v. Brady, supra, at 610.

6. In determining whether the fees charged by the Adviser are excessive, the Court may compare the rate of the fees to that prevalent in the mutual fund industry; see Acampora v. Birkland, supra, at 540; Saxe v. Brady, supra.

- 7. "[T]he fact that a more equitable scheme could be worked out, or that this writer sees potential abuses in the method, does not furnish a basis for an adjudication of excessiveness." Acampora v. Birkland, supra, at 549.
- 8. "Courts interfere seldom to control such discretion intra vires the corporation, except where the directors are guilt; of misconduct equal to a breach of trust. . . ."

 United Copper Securities Co. v. Amalgamated Copper Co., 244

 U.S. 261, 263-64 (1917) (Brandeis, J.).
- 9. Even though the term "wilful conversion" in 15 U.S.C. \$80a-36 "was included to cover more territory and therefore ought not be limited to larceny and embezzlement,"

 Brown v. Bullock, 294 F.2d 415, 419 (2d Cir. 1961) (en banc), what in essence is involved here is the exercise of good business judgment; see Tannenbaum v. Zeller [Current Binder]

 CCH Fed. Sec. L. Rep. 195,257 (S.D.N.Y. July 30, 1975).
- including that of overwhelming shareholder approval, and in particular the fact that the fees charged to the Funds, even if combined, are lower than many others in the industry, the Court concludes that plaintiffs have failed to establish by a fair preponderance of the evidence their claim that the fees charged the Funds by the Adviser are so excessive as to

constitute a violation of 15 U.S.C. §80a-36.

as charged in Count Two, that the Funds and the Adviser are liable for contracting for excessive fees in violation of 15 U.S.C. §80a-35(b). In this regard, the statute specifically allows the Court to consider the approval of the fees by the directors and shareholders; see Id. §80a-36(b).

12. Plaintiffs have failed to establish, as charged in Count Three, that the directors of the Funds approved the fee contracts in violation of their fiduciary duties under the Investment Company Act or at common law; see Saxe v. Brady, supra.

Adviser has defrauded the Funds in violation of the Investment Advisers Act, 15 U.S.C. §80b-6. This section requires that the advice given to the Fund by the Adviser be disinterested; see Securities and Exchange Commission v. Capital Gains Research Bureau, Inc., 375 U.S. 180 (1963).

14. Plaintiffs have failed to demonstrate by the required clear and convincing evidence, or for that matter by a fair preponderance of the evidence, that the Adviser works a fraud upon the Funds through its failure to advise the Funds to merge or aggregate assets for fee computation

purposes; see Jones Memorial Truss v. Tsai Investment Services, Inc., 367 F.Supp. 491, 499 (S.D.N.Y. 1973).

Adviser and the partners of the Adviser failed to disclose to the Funds the exact amount of compensation being paid to the Adviser, in violation of 15 U.S.C. \$80a-15(a). The Court finds that this claim is unsupported by the evidence. Further, plaintiffs argue generally that the failure of the Adviser and the inside directors to disclose to the outside directors a possible method to reduce the fee constituted a violation of the rule set forth in Fogel v. Chestnutt [Current Binder] CCH Fed. Sec.Rep. ¶95,393 (2d Cir. December 30, 1675), following Moses v. Burgin, supra.

Act an investment adviser is 'under a duty of full disclosure of information to. . . unaffiliated directors in every area where there was even a possible conflict of interest between their interests and the interests of the fund.' " Fogel v. Chestnutt, supra, at 98,992.

of the possibility of brokerage commission recapture, and thus they needed information from the insiders; see Id. at 98,995. In this case, the option of aggregating assets for

fee computation purposes, engaged in by a number of other mutual fund complexes, was known to the outside directors and thus there was no need for disclosure of the option. Further, since the Court has found that aggregation would not necessarily have reduced the total fee, the directors were not required to engaged in "doubtful experiments virtually unsupported by custom or convention or court decision."

Moses v. Burgin, 316 F. Supp. 31, 57 (D. Mass. 1970), reversed in part, 445 F. 2d 369 (1st Cir. 1971).

the Adviser had a duty to disclose to the unaffiliated directors the option of aggregation of assets for fee purposes, that duty of disclosure was fully satisfied by the reports made to the outside directors which compared the performance and fees of other funds in the industry to that of Stock Fund and Balanced Fund. Plaintiffs have failed to carry their burden of proof on Count Five of the Complaint.

19. Plaintiffs have failed to establish by a fair preponderance of the evidence that the proxy statements sent to the shareholders of the Funds were false or misleading in violation of 15 U.S.C. §§80b-6 and 80b-7 for their failure to disclose plaintiffs' allegation that significant savings could be achieved if the assets of the Funds were

aggregated. In fact, in this Court's view, if the proxy statements had stated that there would be significant savings in the fees as a result of aggregation, such a statement could have been false and misleading.

20. Judgment should be entered for defendants dismissing all counts of the Complaint with prejudice and with costs.

Submit Order

Dated: New York, New York June 21, 1976

> LAWRENCE W. PIERCE U. S. D. J.

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

CHARLES R. WOLFSON, RICHARD R. WOLFSON and LOUIS OKIN, as

Executors of the Estate of NATHANIEL C. WOLFSON, deceased,

and HERBERT A. FUENTE,

ORDER AND

72 Civ. 2238 (LWP) Plaintiffs,

-against-

R. DOUGLASS COOPER, CHARLES FARNHAM, HARRY HAGEY, JR., LAWRENCE HICKEY, LEMUEL HUNTER, JOHN JEUCK, SYDNEY STEIN, JR., RICHARD TEMPLETON, HENRY THIELBAR, JOHN TITTLE, ROBERT WOODS, SR&F SERVICE CORPORATION, WACKER-ADAMS DATA SERVICE CORP., STEIN ROE & FARNHAM, STEIN ROE & FARNHAM STOCK FUND, INC., and STEIN ROE & FARNHAM BALANCED FUND, INC.,

Defendants.

The issues in the above-entitled action having been brought on regularly for trial before the Honorable Lawrence W. Pierce, United States District Judge, on April 14 and 15, 1976, and at the conclusion of the evidence (i) the plaintiffs having voluntarily discontinued the action as against SR&F SERVICE CORPORATION and WACKER-ADAMS DATA SERVICE CORP., (ii) the Court having dismissed the complaint as against R. DOUGLASS COOPER, CHARLES FARNHAM, HARRY HAGEY, JR., LAWRENCE HICKEY, LEMUEL HUNTER, JOHN JEUCK, SYDNEY STEIN, JR., RICHARD TEMPLETON, JOHN TITTLE and ROBERT WOODS for failure of plaintiffs to effect service upon them, and (iii) the Court having reserved decision as to the remaining defendants, and the Court thereafter on June 21, 1976, having filed its

Memorandum Opinion containing its findings of facts and conclusions of law in favor of the defendants, it is ORDERED, ADJUDGED AND DECREED that defendants HENRY THIELBAR, STEIN ROE & FARNHAM, STEIN ROE & FARNHAM STOCK FUND, INC. and STEIN ROE & FARNHAM BALANCED FUND, INC., have judgment on the merits dismissing the complaint, each party shall bear that plaintiffs take nothing and that derendants recover

Dated: New York, New York

June 24, 1976

their/costs.

Lawrence W. Pierce, U.S.D.J.

THITED	STATES	DISTRI	CT C	OURT
SOUTH	DIST?	ICT OF	NEW	YORK

CHARLES R. WOLFSON, et al.

Plaintiffs,

-against-

72 CIV. 2238 (LMP)

R. DOUGLASS COOPER, et al.

Defendants.

STATE OF KEW YORK) ss.:

Bennett Frankel being duly sworn, deposes and says:

I was plaintiffs' trial counsel and make this affidavit in opposition to so much of the proposed judgment as requires plaintiffs to pay costs.

This was a stockholders derivative action in which the plaintiffs had no expectation of any personal gain. The action was brought solely for the benefit of the two sutual funds involved. Any recovery would have gone to the two funds. Under these circumstances, in the exercise of discretion, there should be no requirement that plaintiffs pay costs.

The last six words in the proposed Order should be deleted.

Bennett Frankel

Sworn to before me this 23rd day of June 1976

SAUL A. FINKEL
Heleny Public. State of New York
No. 31 1217500
Qualified in New York County
Commission Expires March 30:

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

CHARLES R. WOLFSON, et ano.,

Plaintiffs,

- :

R. DOUGLASS COOPER, et al.,

Defendants.



72 Civ. 2238

ORDER

Page 17 of the Court's Memorandum Opinion dated June 21, 1076 is hereby corrected as follows:

Line 5:

"20. Judgment should be entered for defendants dismissing all counts of the complaint with prejudice; each party shall bear its own costs."

The clerk is directed to attach a copy of this order to the Opinion of June 21, 1976.

SO ORDERED.

IAWRENCE W. PIERCE U. S. D. J.

Dated: June 28, 1976 New York, N.Y.

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Signed _		wand	Journe
Attorney	for Gefend a	into light	ellas